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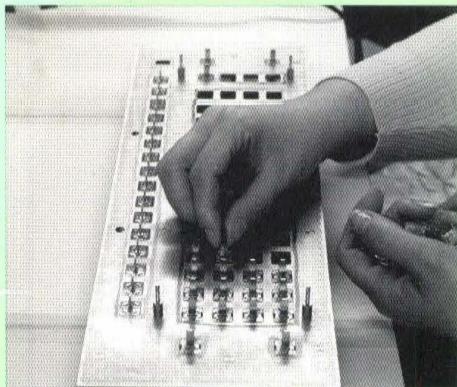
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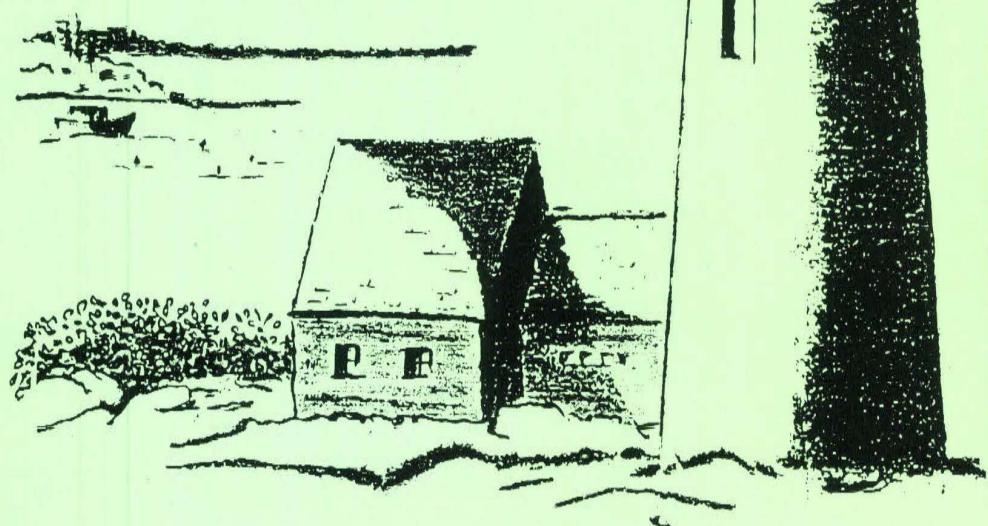
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MAINE DEPARTMENT OF
LABOR



**Census
of
Maine
Manufactures**

1996



Bureau of Labor Standards

BLS 698



DEPARTMENT OF LABOR
BUREAU OF LABOR STANDARDS
TECHNICAL SERVICES DIVISION
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Census
of
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1996

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CENSUS OF MAINE MANUFACTURES

1996

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Introduction

The purpose of the Census of Maine Manufactures is to provide economic data to track changes in the value of goods produced, foreign imports and exports, and capital expenditures by manufacturers in the state. The data is used by city and state planners, economic developers, economists, students, business owners and others who are interested in economic data. Special studies from Census data are available upon written request Bureau Director.

Authorization

Maine Revised Statutes 1964, Title 26, §§ 42, 43, 46: "The Bureau shall collect, assort and arrange statistical details relating to industrial pursuits in the State. He (the Director) may cause to be printed and distributed bulletins that shall be of public interest and benefit to the State."

Coverage

The annual survey covers all Maine manufacturing establishments. For the 1996 Census, reports were received from 2,396 establishments. Of these, 318 either did not operate or went out of business during 1996. Final tabulations, including any late reports which are not included in this Census, will appear in the next Census.

The data contained in the Census of Maine Manufactures 1996 represent a comprehensive and valid statistical analysis of the Maine manufacturing economy.

The Bureau of Labor Standards gratefully appreciates the contributions made by others toward this publication.

Thanks are due:

To Maine's manufacturing businesses for their cooperation in the collection of Census data, which makes this publication possible;

To the staff of the Department of Human Services, Office of Data, Research and Vital Statistics for their cooperation in providing the population estimates.

To the staff of the Department of Labor, Division of Labor Market Information Services for their cooperation in providing the employment and wage data herein.

Alan C. Hinsey
Director
Bureau of Labor Standards

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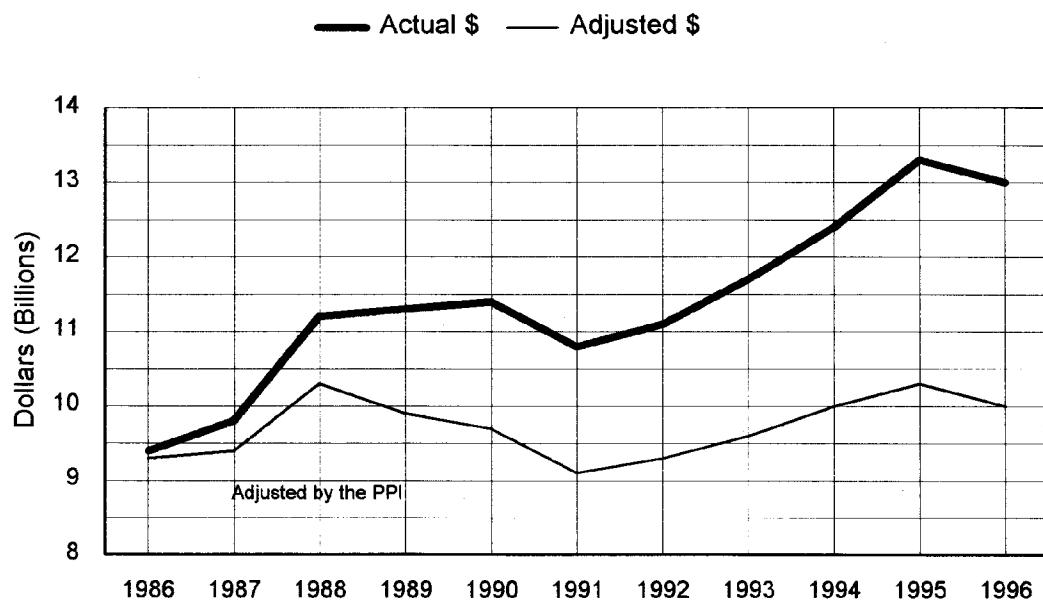
Maine Production Value

The product value is the primary measure of the state's manufacturing activity. It is the selling price of all goods manufactured or processed (including sales value of inventories) during a calendar year.

Prior to 1996, Maine experienced four straight years of growth. In 1996 the product value for Maine's manufacturing establishments decreased 1.8% (\$242.1 million) to \$13.0 billion. Adjusting for inflation (using the Producer Price Index [PPI] as a deflator), the constant dollar value of Maine manufactured product declined 3.0%. (See Appendix F for a discussion of actual and adjusted data.) See Figure 1.

Figure 1.

Value of Manufactured Product
in Actual and Adjusted Dollars
Maine, 1986-1996



Durable Goods

Durable goods are manufactured products designed to withstand wear and decay over time, such as appliances, transportation equipment, and furniture. The gross value of durable goods in 1996 rose 3.4% (\$167.9 million) over 1995. Notable increases occurred in Transportation Equipment, which increased 3.5% (\$51.4 million) and Lumber & Wood Products, which increased 2.9% (\$34.7 million). The only decrease in durable goods occurred in Primary Metals, which decreased 3.6% (\$1.6 million).

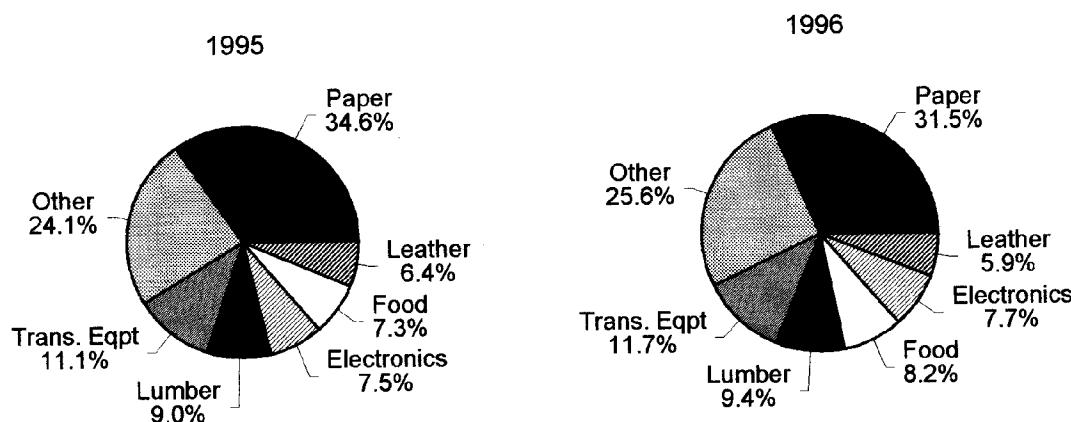
Nondurable Goods

Nondurable goods are manufactured products that generally have a shorter life expectancy than durable goods (e.g., food, textiles, and paper products).

The gross value for nondurable goods, as a whole, decreased 4.9% in 1996, down \$410.0 million from 1995. The largest percentage gains in product value were in the Miscellaneous group with a 24.1% increase (\$12.0 million) and the Chemicals industry with a 17.9% increase (\$54.8 million) in 1996. By far the largest dollar gain in 1996 was in the Food industry which increased by \$95.5 million (9.9%). On the other hand, Petroleum & Coal Products was down 13.4% (\$6.3 million) and the Paper industry was down 10.3% (\$470.5 million). The Leather, Rubber & Plastics, and the Textiles industries also had decreases of 8.3% (\$69.6 million), 6.3% (\$30.0 million), and 4.2% (\$21.7 million) respectively. See Figure 2.

Figure 2.

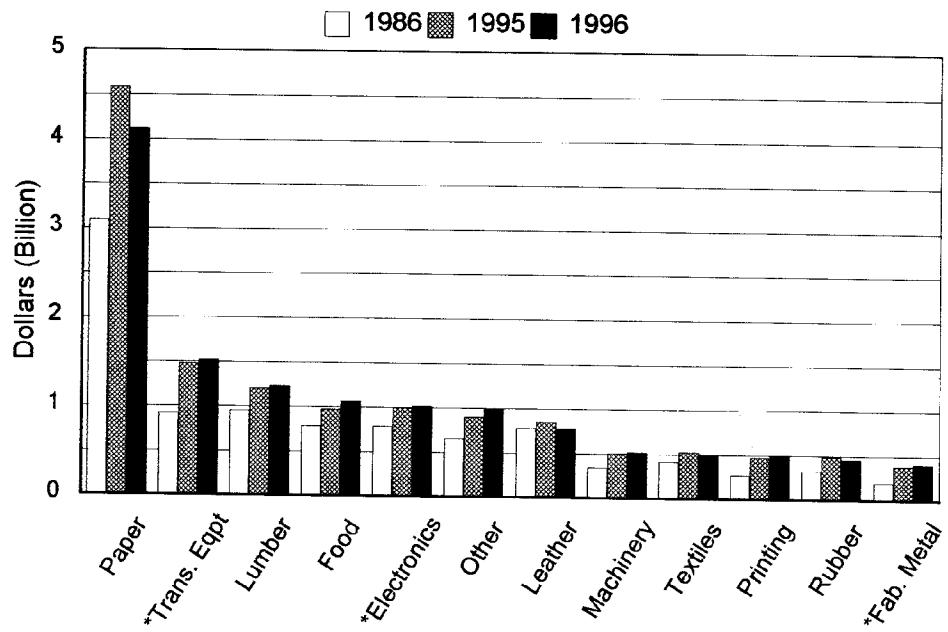
Value of Manufactured Product
Percentage by Major Industry Group
Maine, 1995 & 1996



The Paper industry has long been the economic leader in Maine's manufacturing community. With a total product value of \$4.1 billion in 1996, it was down \$470.5 million from 1995. The Transportation Equipment group followed with a total product value of \$1.5 billion, an increase of \$51.4 million over 1995. The Lumber & Wood Products group was again third with a \$1.2 billion value of product, an increase of \$34.7 million over 1995. Leather is the only major industry that is heading for production values below 1986 levels. See Figure 3.

Figure 3.

Value of Manufactured Product
by Major Industry Group**
Maine, 1986, 1995 & 1996



* Transportation Equipment

* Electronic Equipment (except computers)

* Fabricated Metals

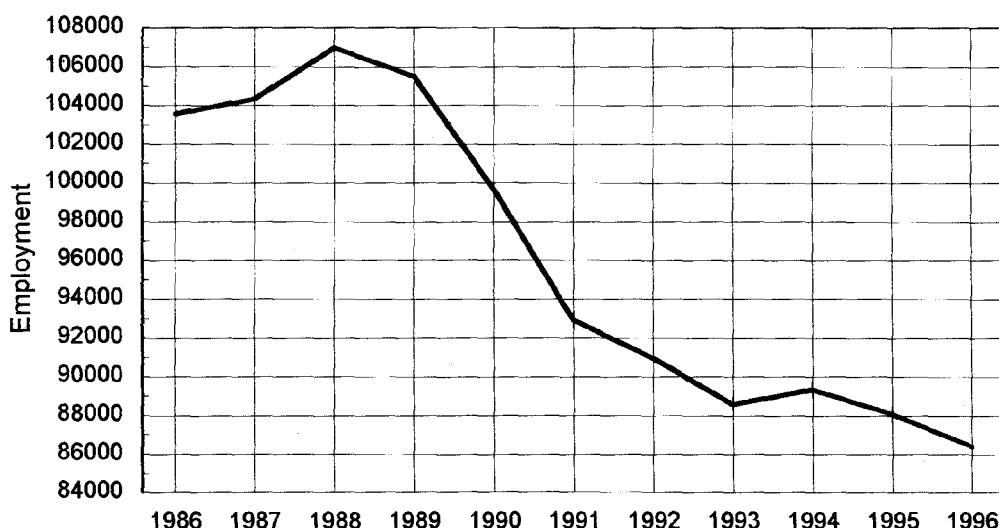
** See Appendix B for descriptions of the major industry groups

Manufacturing Employment

Employment in Maine's manufacturing sector fell 1.9% in 1996, to 86,434 workers. Employment in the durable goods industries overall only increased by 79 workers from 39,973 in 1995 to 40,052 in 1996. Lumber & Wood Products lost 334 workers (3.2%), while the Furniture and Transportation groups gained 156 (13.4%) and 143 (1.3%) workers respectively. The nondurable goods industries experienced a decrease of 1,723 (3.6%) from 1995 to 46,382 workers in 1996. The largest decrease was in the Leather industry which declined by 1,486 workers (16.1%). The Rubber & Plastic group was down by 249 workers (8.0%). Chemicals had the only substantial increase with 167 additional employees, a gain of 11.1%. See Figures 4, 5 and 6.

Figure 4.

Manufacturing Employment
Maine, 1986-1996



The Paper industry continues to employ the largest percentage of manufacturing employees in the state with 16.3% of the work force. Transportation Equipment has moved up to be the second largest employer (13.0% of the work force), while Lumber & Wood Products and Leather have slipped into third and fourth places respectively.

Comparing the employment figures in 1986 to those in 1996, there were 17,128 fewer employees overall in manufacturing in 1996; that was a decline of 16.5%. The largest decreases were in the nondurable goods sector which was down 13,242 employees (22.2%). The most notable of these were: Leather - down 4,774 (38.2%), Paper - down 3,384 (19.4%); Apparel - down 2,306 (19.4%); Textiles - down 1,882 (28.4%); and Food - down 1,641 (20.4%). In the durable goods sector, the biggest employment decreases were in the Lumber & Wood Products industry - down 3,416 (25.3%) and the Electronic Equipment industry - down 2,167 (22.5%). Increases from 1986 were most notable in Transportation Equipment - up 1,281 (12.9%) employees; Printing & Publishing - up 587 (11.7%); and Precision Instruments, included in the Other category, increased 445 (77.9%).

Figure 5.

Manufacturing Employment
Percentage by Major Industry Group
Maine, 1986 & 1996

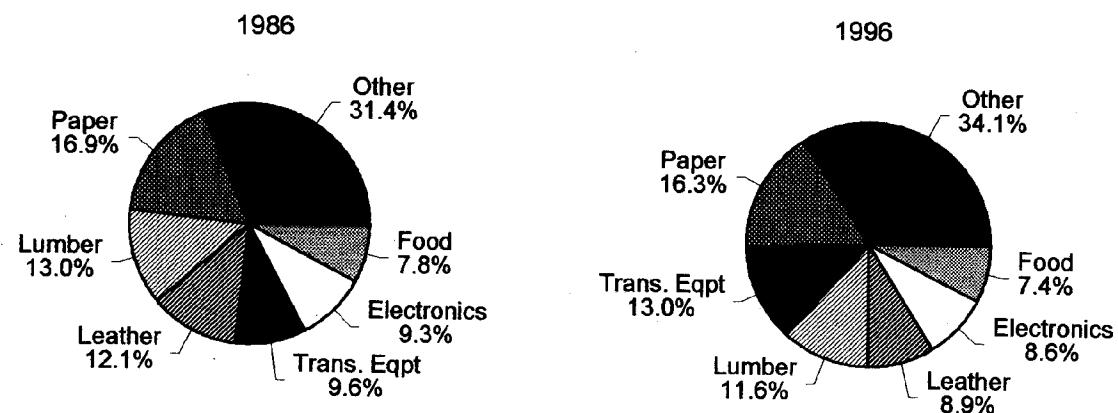
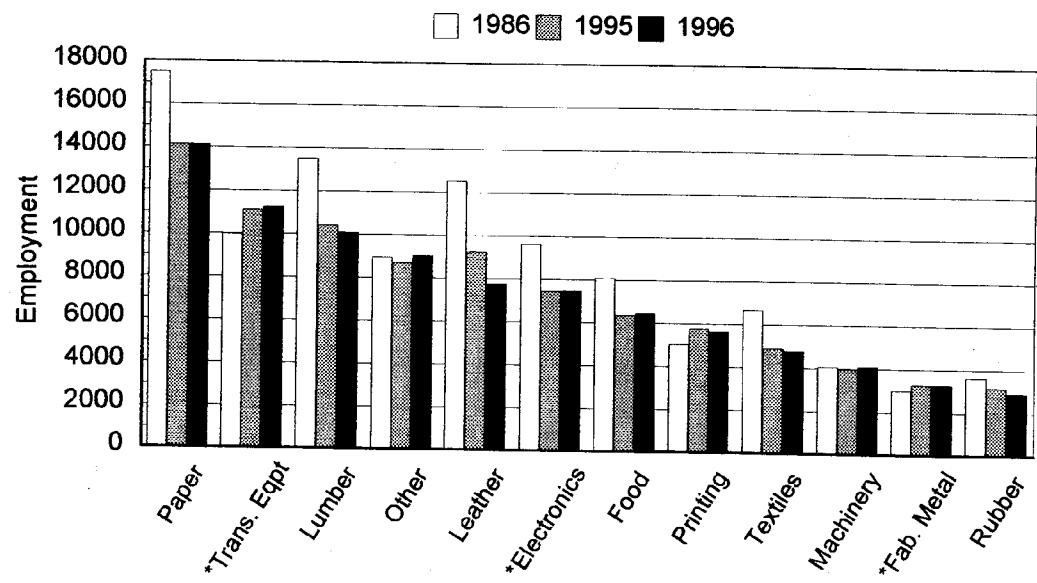


Figure 6.

Manufacturing Employment
by Major Industry Group
Maine, 1986, 1995 & 1996



* Transportation Equipment

* Electronic Equipment (except computers)

* Fabricated Metals

Union Coverage

In 1996 there were 20,557 union employees in Maine's manufacturing community; down 540 (2.6%) from 1995. The largest decline was in the Paper industry which lost 1,079 union workers (11.5%) even though its total employment was not reduced. The largest increases were in the Printing & Publishing trade which added 472 (56.5%). The Apparel industry added 152 (23.6%) and the Transportation Equipment industry had 145 (2.4%) additional union workers. Since 1986, with few exceptions, the percentage of union enrollees has slowly declined. Unionized employment made up 29.5% of the manufacturing work force in 1986. It was down to 24.0% in 1995 and 23.8% in 1996. The largest percentage decreases since 1986 have been in Fabricated Metals, down 58.6% (452 employees); Food down 42.9% (900 employees); Petroleum down 35.8% (what's interesting about this industry is that the number of union employees was only down by 10 but its total employment increased by 40.8%); Apparel down 34.4% (1,853 employees); and Paper down 23.4% (5,192 employees). See Figures 7 and 8.

Figure 7.

Manufacturing Employment
Percentage Covered by Union Contracts
Maine, 1986 & 1996

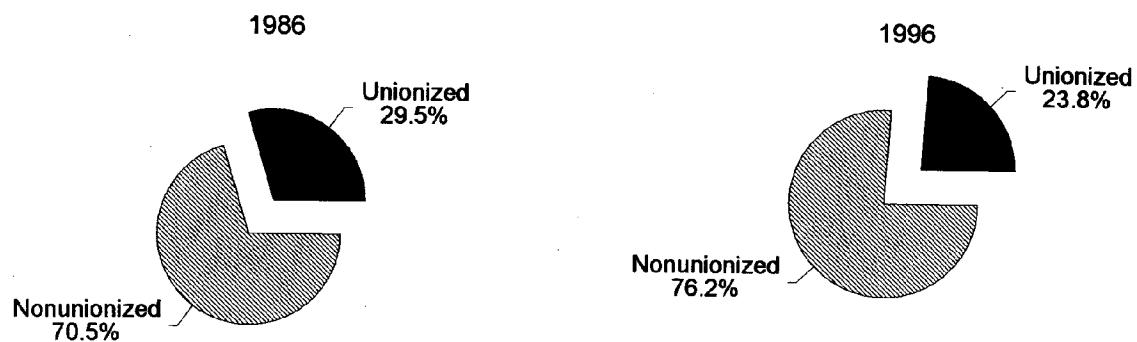
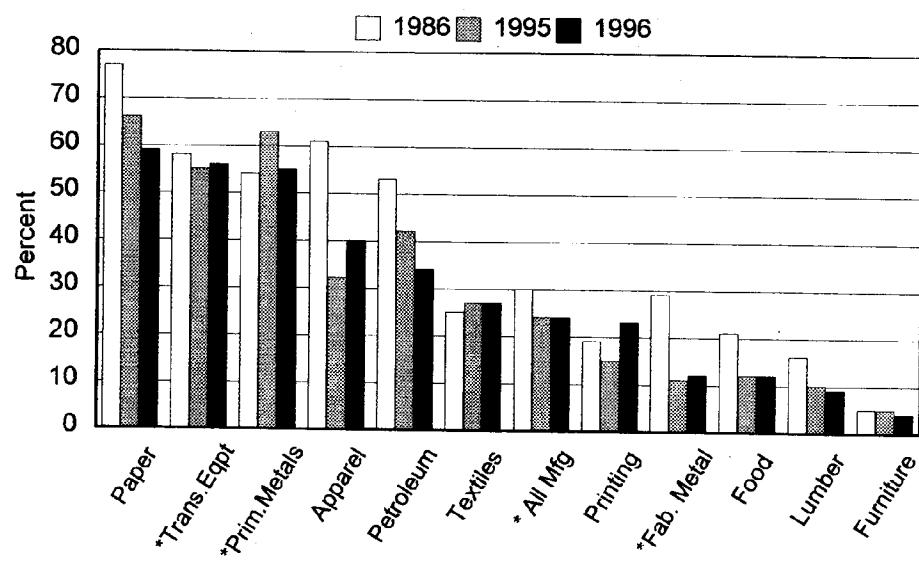


Figure 8.

Manufacturing Employment by Major Industry Group
Percentage Covered by Union Contracts
Maine, 1986, 1995 & 1996



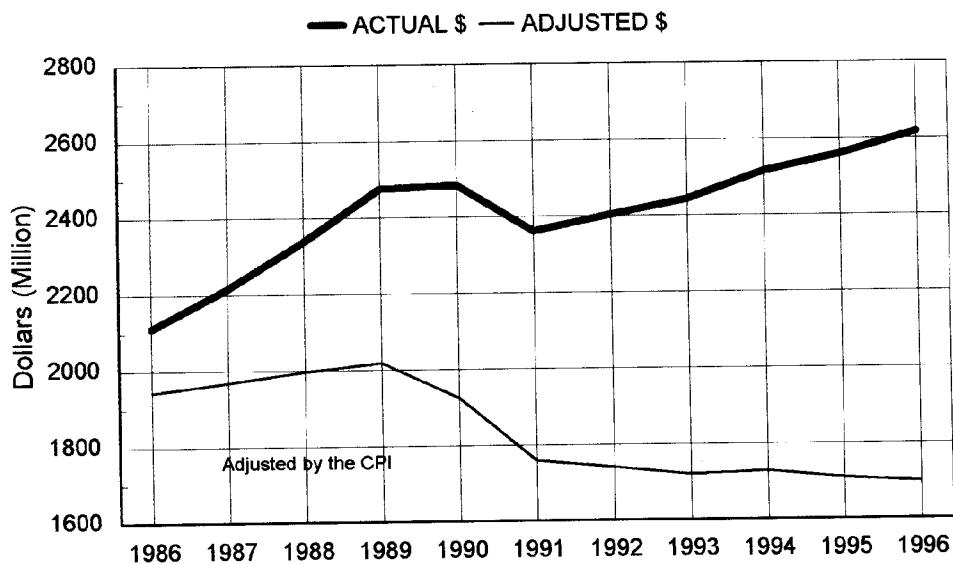
- * Primary Metals
- * Transportation Equipment
- * All Manufacturing
- * Fabricated Metals

Gross Wages

Gross wages in Maine manufacturing increased slightly in 1996, up 2.3% (\$57.8 million) from 1995 to \$2.6 billion. Almost 84% of that increase came from three industries. The Paper industry made up 38.9%, paying out \$22.6 million more in wages than in 1995; next was Transportation Equipment, making up 22.7% of the increase (\$13.1 million); then Electronic Equipment, 22.7% (\$12.7 million). At the same time the Consumer Price Index (CPI) rose 2.9% to 154.1, so the gap between actual and adjusted wages continued to grow. See Figure 9.

Figure 9.

Gross Manufacturing Wages
in Actual and Adjusted Dollars
Maine, 1986-1996

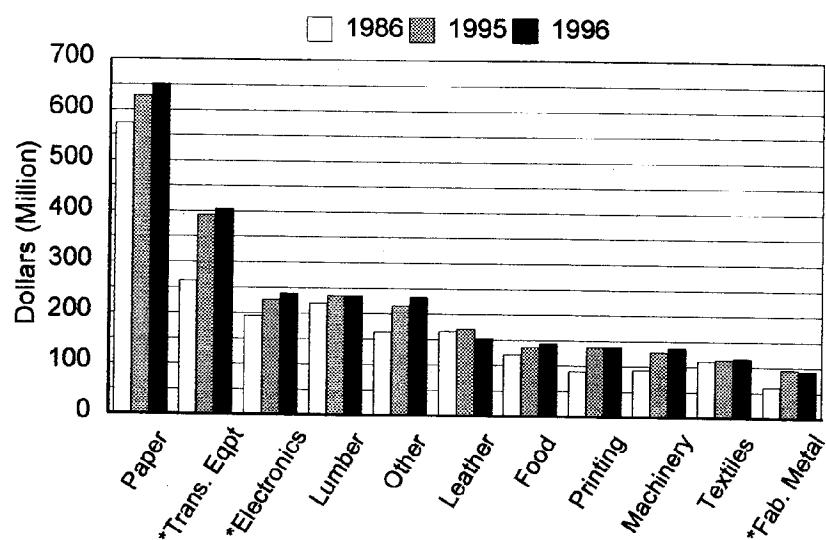


The Paper industry accounted for 24.8% of all manufacturing wages in the state, paying out \$649.8 million in gross wages. Transportation Equipment paid \$405.1 million in actual gross wages and Electronic Equipment (except computers) paid \$238.2 million. Six industries experienced decreases in gross wages during 1996. Leather paid \$18.7 million less (10.9%) in 1996. Fabricated Metals paid \$4.1 million (4.4%) less and Lumber & Wood Products paid \$0.7 million (0.3%) less than in 1995. The Rubber & Plastics, Primary Metals, and the Petroleum & Coal Products industries also paid less in gross wages in 1996. They are included in the 'Other' category in Figure 10.

See Figure 10.

Figure 10.

Gross Manufacturing Wages
by Major Industry Group
Maine, 1986, 1995 & 1996



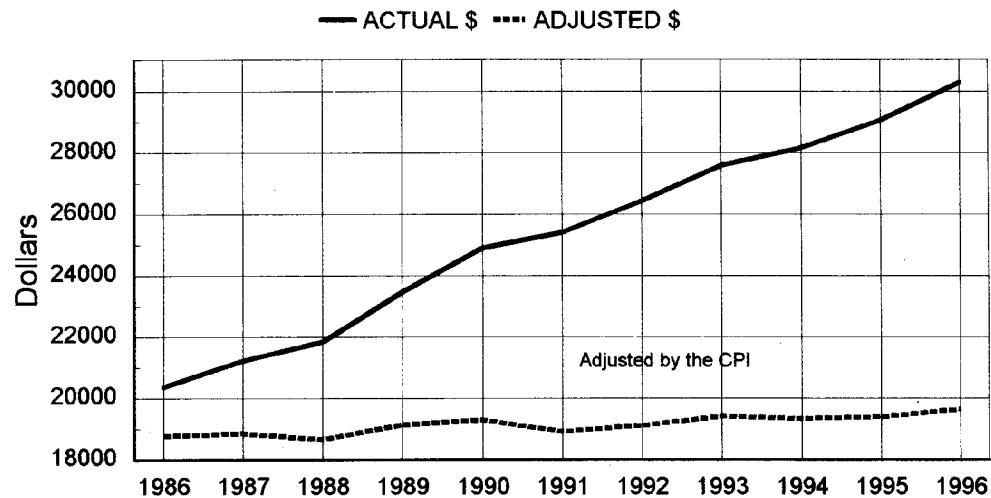
- * Transportation Equipment
- * Electronic Equipment (except computers)
- * Fabricated Metals

Average Wages

In 1996, the average yearly wage for Maine manufacturing workers increased \$1,222 (4.2%) to \$30,278. In the same period the annual average Consumer Price Index, which measures the changes in the price of a fixed market basket of goods and services, rose 2.9% (4.3 points). (See Appendix F.) As a result, Maine manufacturing workers experienced a 1.3% increase in buying power. See Figure 11.

Figure 11.

Average Manufacturing Wages
in Actual and Adjusted Dollars
Maine, 1986 - 1996

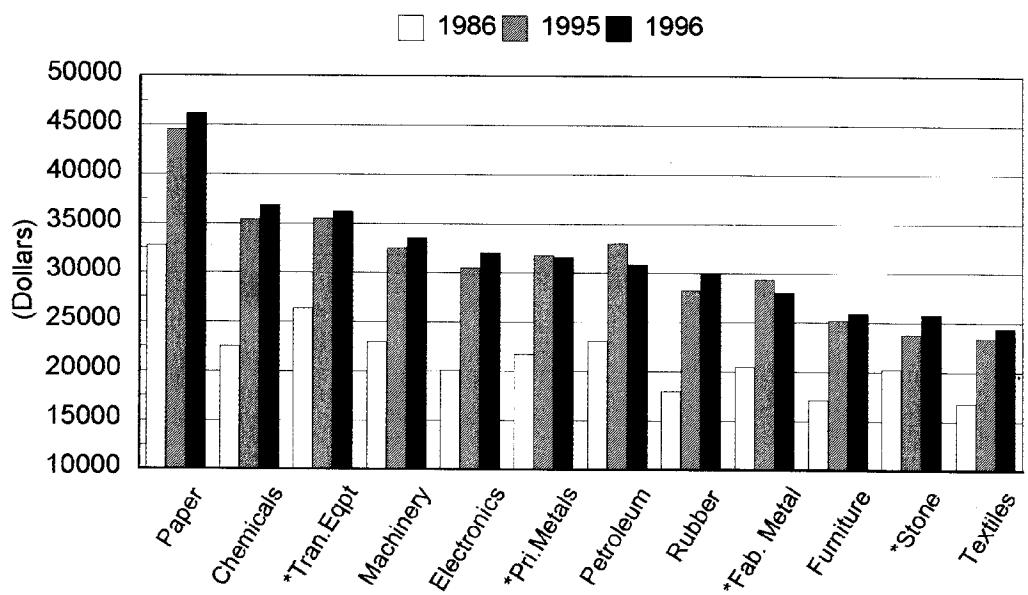


Paper industry workers received the highest reported average wage. Paper industry employees were paid an average of \$46,107, which was 152.3% of the Maine manufacturing average for 1996. Miscellaneous industry workers (SIC 3999) received the lowest average wage among manufacturers in 1996, earning an average of \$18,721 for the year, which was 61.8% of the overall average for manufacturing employees.

The largest percentage increase in 1996 manufacturing wages was in the Stone, Clay & Glass industry which increased by 8.4% or \$1,986; Leather increased 6.2% or \$1,144; Apparel increased 5.6% or \$1,010; and Electronic Equipment, except computers, increased 5.2% or \$1,591. There were three industries that experienced a drop in average wages: Petroleum & Coal Products decreased 6.5% (\$2,131), Fabricated Metals decreased 4.2% (\$1,230), and Primary Metals dropped 0.6% (\$202). See Figure 12.

Figure 12.

Average Manufacturing Wages
by Major Industry Group
Maine 1986, 1995 & 1996



- * Transportation Equipment
- * Primary Metals
- * Fabricated Metals
- * Stone, Clay & Glass

Capital Expenditures

Capital expenditures are those funds used for new structures or improvements to existing structures and money spent for new or used machinery and equipment. Capital expenditures in 1996 were \$710.7 million, down 2.7% from 1995.

Capital expenditures for durable goods were down 27.6% (\$78.7 million) with the Electronic Equipment group spending 56.3% (\$75.8 million) less than in 1995. Machinery, including computers, decreased its spending by 38% (\$10.8 million). Minimal increases were seen in Lumber & Wood Products and Transportation Equipment, which increased their capital expenditures by 8.3% (\$6.3 million) and 15.5% (\$3.6 million) respectively.

Capital expenditures for the nondurable goods division increased 13.2% (\$58.8 million) with most of that being spent by the Paper industry. The Paper industry increased its capital spending by 36.5% (\$107.6 million). The only other increases were in the Miscellaneous and the Petroleum & Coal Products groups, with additional expenditures of 31.2% (\$.3 million) and 28.0% (\$.2 million), respectively. The largest reductions in capital expenditures were in Printing & Publishing, which spent 54.2% (\$15.1 million) less than 1995; Textiles which spent 42.3% (\$12.8 million) less; and Food which decreased its spending by 26.0% (\$9 million). See Figures 13 and 14.

Figure 13.

Capital Expenditures in Manufacturing
in Actual and Adjusted Dollars
Maine, 1986 - 1996

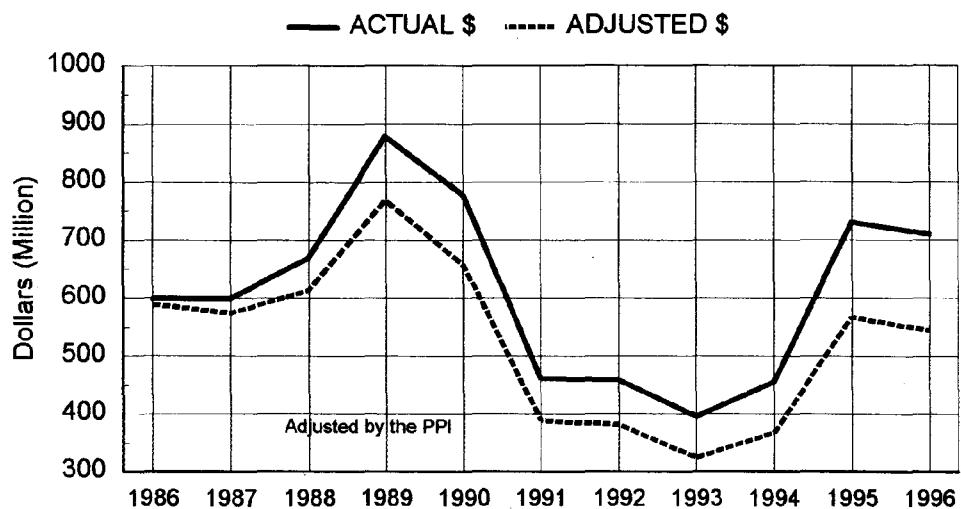
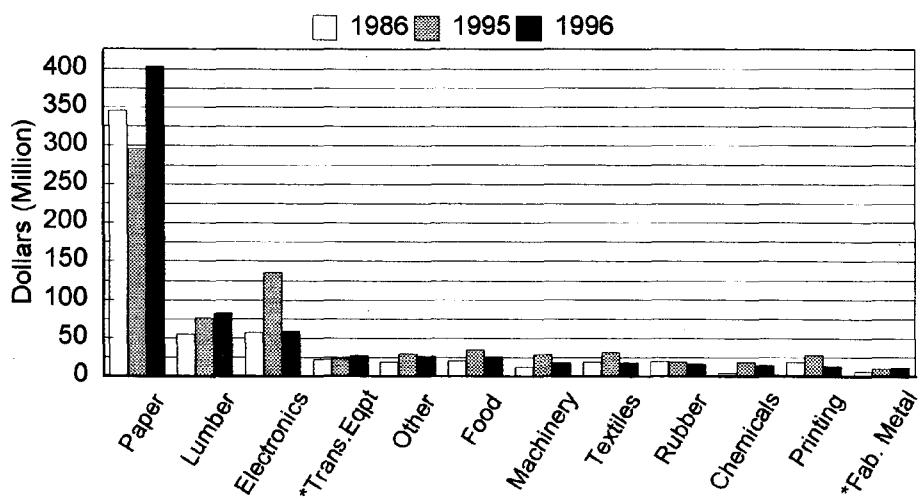


Figure 14.

Capital Expenditures in Manufacturing
by Major Industry Group
Maine, 1986, 1995 & 1996



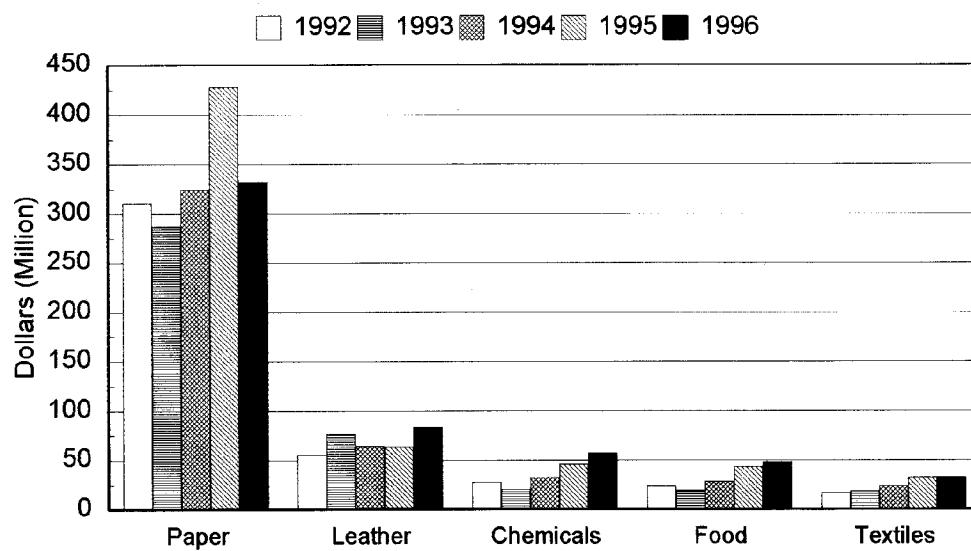
* Transportation Equipment
* Fabricated Metals

Foreign Imports

In 1996, imports used in Maine's manufacturing process decreased 10.8% (\$80.3 million) from 1995 levels. The largest decrease in imported goods occurred in the Paper industry, where spending was down \$94.1 million (22.1%). The largest increases in import spending were in the Leather industry 31.2% (\$19.7 million) and in Chemicals, 26.5% (\$11.9 million). See Figure 15.

Figure 15.

Imports Used in Manufacturing
by Major Industry Group
Maine, 1992-1996



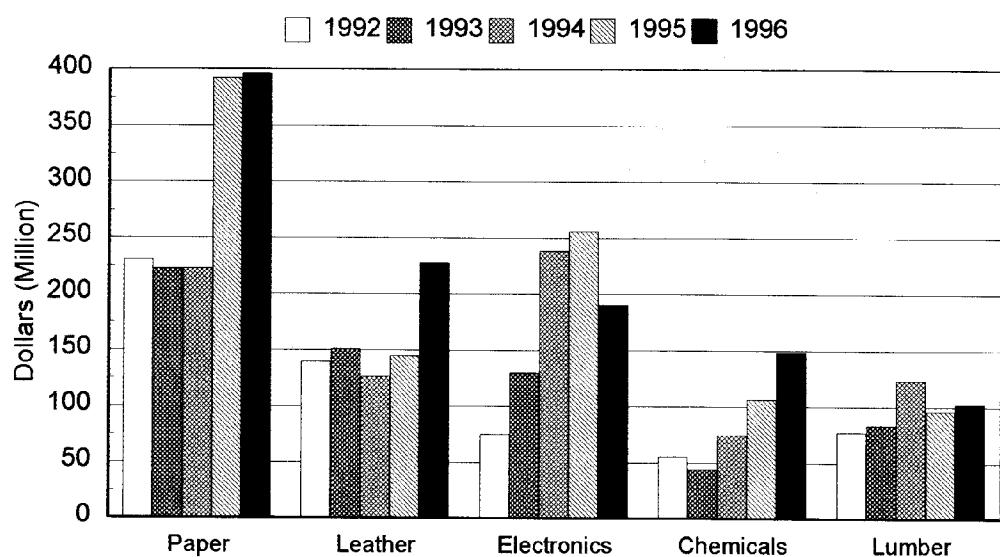
Foreign Exports

In 1996, manufactured goods exported to countries outside the U.S. were up 1.0% (\$13.3 million) over 1995. The Leather industry had the greatest dollar increase overall with \$83.0 million (57.6%) over 1995. The Chemicals industry increased its exports \$42.1 million (39.8%), Lumber increased \$6.0 million (6.3%), and Paper increased its exports \$3.9 million (1.0%) over 1995. The largest decrease in exports was in the Electronic Equipment industry, which decreased \$65.5 million (25.6%) from 1995.

See Figure 16.

Figure 16.

Manufactured Exports
by Major Industry Group
Maine, 1992-1996



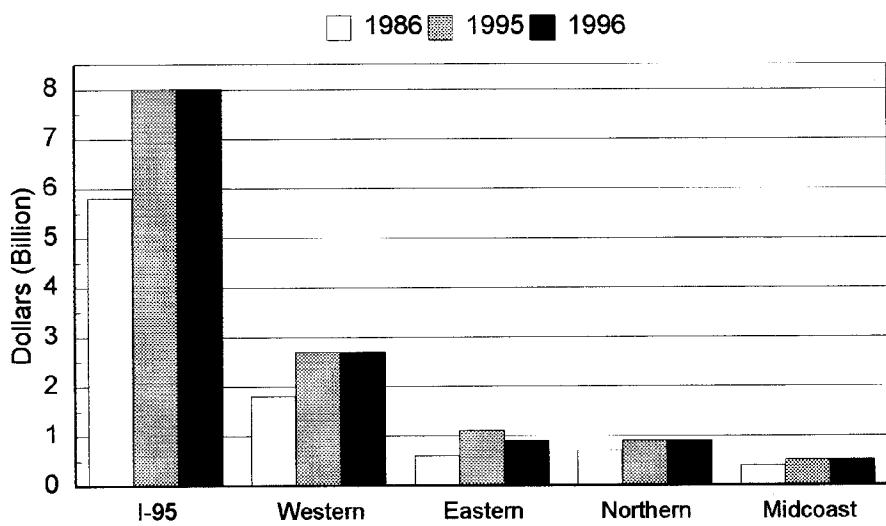
Value of Manufacturing Product by County Group

The state of Maine is divided into five county groups: I-95 Corridor, Eastern, Midcoast, Northern, and Western. (See Table 4 for listing.)

The I-95 Corridor continued to be the top producer with over \$8 billion dollars of manufactured product in 1996. York, Cumberland, Penobscot, and Androscoggin counties each produced over one billion dollars in manufactured product even though the total amount for the region was down \$31 million from 1995. The Western group of counties had \$2.7 billion worth of manufactured product, which was \$5.5 million less than 1995. The largest dollar gains were in Franklin, York and Cumberland counties with increases of \$146.6 million (21.7%), \$145.6 million (8%), and \$108.4 (6%), respectively. The largest decreases were in Oxford county which had a drop of \$138.7 million (18.2%), Washington county which had a drop of \$117.1 million (23.2%), and Kennebec county which decreased \$108.4 million (18.2%). See Figures 17-19.

Figure 17.

Value of Manufactured Product
by County Group
Maine, 1986, 1995 & 1996



The V.P. (value of product) Index is a measure of the rate of change in the manufacturing production beginning from a common base of 100. The Eastern area (which had the sharpest rate of upward change in 1995) had the sharpest rate of decline in 1996, down 24 points. The Northern area was down 2 points. The I-95 corridor, Western, and Midcoast areas all had negligible changes as illustrated in Figure 18.

Figure 18.

**Value of Manufactured Product Index
by County Group
Maine, 1991-1996**

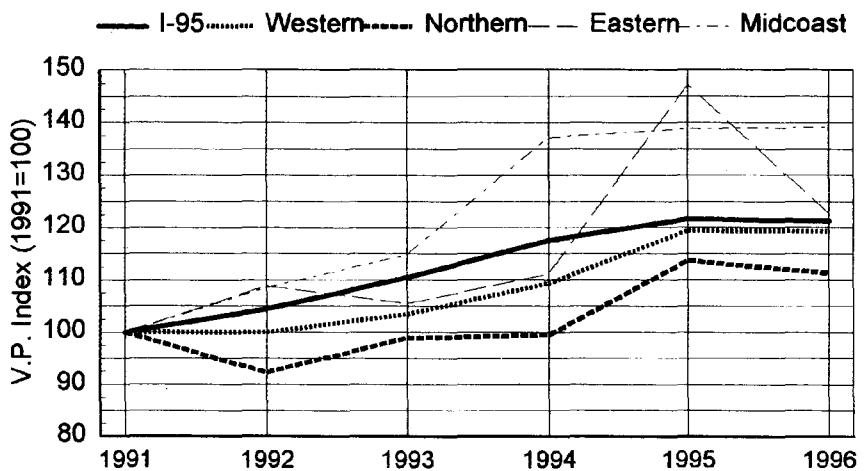


Figure 19.

**Regional Contribution to the
Value of Manufactured Product by County Group
Maine, 1986 and 1996**

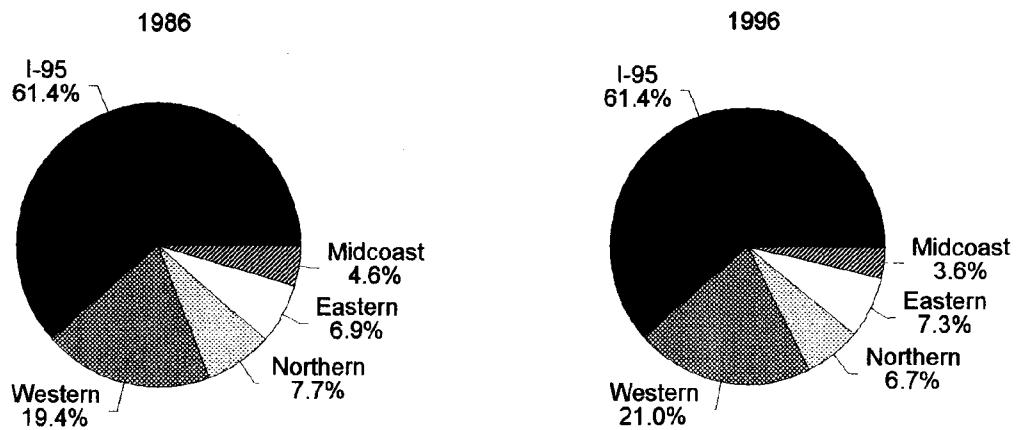


Table 1

Census of Maine Manufactures by Major Industry, 1996

Industry (SIC*)	Number Reporting	Value of Product			Employment			Unionized Workers	Gross Wages \$	Average Wages \$
		\$	% Change From	1991	1995	Total	Male	Female		
Total	2,396	13,048,529,729	20.8	-1.8	86,434	***	***	20,557	2,617,017,911	30,278
Durable Goods	1,516	5,036,202,830	30.5	3.4	40,052	***	***	7,967	1,207,529,739	30,149
Lumber & Wood Products (24)	812	1,230,548,648	28.8	2.9	10,061	***	***	872	233,065,538	23,165
Furniture (25)	52	127,005,676	54.5	11.2	1,319	***	***	56	34,150,214	25,891
Stone, Clay & Glass (32)	95	120,488,826	15.7	18.8	1,218	***	***	0	31,352,837	25,741
Primary Metals (33)	8	43,647,900	37.0	-3.6	508	***	***	277	15,998,322	31,493
Fabricated Metals (34)	125	396,768,393	54.1	4.2	3,229	***	***	396	90,541,733	28,040
Machinery, Incl. Computers (35)	201	510,186,916	34.8	2.7	4,036	***	***	104	135,144,948	33,485
Electronic Eqpt., ex. Comps (36)	49	1,009,705,068	50.6	1.8	7,449	***	***	0	238,186,640	31,976
Transportation Equipment (37)	151	1,520,797,131	14.4	3.5	11,216	***	***	6,262	405,128,271	36,121
Precision Instruments (38)	23	77,054,272	52.5	6.2	1,016	***	***	0	23,961,236	23,584
Nondurable Goods	880	8,012,326,899	15.5	-4.9	46,382	***	***	12,590	1,409,488,172	30,389
Food (20)	145	1,064,802,597	24.3	9.9	6,404	***	***	779	142,434,457	22,241
Textiles (22)	53	497,703,312	35.5	-4.2	4,749	***	***	1,287	115,945,616	24,415
Apparel (23)	89	164,265,384	31.9	5.0	2,011	***	***	796	38,505,047	19,147
Paper (26)	40	4,113,594,120	9.9	-10.3	14,093	***	***	8,287	649,787,099	46,107
Printing & Publishing (27)	289	485,898,871	37.9	3.8	5,602	***	***	1,307	136,587,133	24,382
Chemicals (28)	44	361,679,737	64.8	17.9	1,667	***	***	35	61,422,034	36,846
Petroleum & Coal Products (29)	7	40,575,715	-6.7	-13.4	290	***	***	99	8,946,027	30,848
Rubber & Plastics (30)	46	449,391,873	25.3	-6.3	2,871	***	***	0	85,892,316	29,917
Leather (31)	57	772,876,331	-7.5	-8.3	7,733	***	***	0	151,959,145	19,651
Miscellaneous (39)	110	61,538,959	54.6	24.1	962	***	***	0	18,009,298	18,721

Wage and Employment data are from the Department of Labor, Labor Market Information Services.

*Standard Industrial Classification

***Gender breakdown is not available for 1996.

Table 2

Maine Capital Expenditures & Foreign Trade by Major Industry, 1996

Industry (SIC*)	Plant Modernization & Equipment Purchases						Foreign Trade	
	Total	New Structures	Existing Structures	Equipment	Planned			
					1997	1998	Imports	Exports
	\$	\$	\$	\$	\$	\$	\$	\$
Total	710,709,399	74,975,617	8,858,168	626,875,614	1,160,804,067	893,593,824	662,688,471	1,288,071,466
Durable Goods	206,968,813	36,988,106	7,520,582	162,460,125	737,598,567	433,922,320	80,001,665	418,447,165
Lumber & Wood Products (24)	82,057,256	12,097,774	451,209	69,508,273	55,463,991	32,497,945	29,785,952	101,808,410
Furniture (25)	4,108,280	784,443	140,775	3,183,062	4,615,500	5,503,000	40,000	8,323,426
Stone, Clay & Glass (32)	2,762,860	250,927	354,415	2,157,518	3,087,700	2,339,700	990,140	225,500
Primary Metals (33)	2,837,678	762,865	0	2,074,813	4,657,808	4,200,000	5,445,422	13,903,912
Fabricated Metals (34)	10,931,798	1,717,468	1,101,600	8,112,730	10,509,790	3,930,000	6,225,397	25,395,637
Machinery, Incl. Computers (35)	17,710,385	4,688,778	267,683	12,753,924	181,343,578	16,345,675	8,710,262	50,811,950
Electronic Eqpt., ex. Comps (36)	58,817,505	11,883,310	5,000,000	41,934,195	444,807,070	321,560,000	12,883,985	189,996,380
Transportation Equipment (37)	26,909,179	4,575,457	204,900	22,128,822	30,934,130	46,617,000	15,328,107	23,020,830
Precision Instruments (38)	833,872	227,084	0	606,788	2,179,000	929,000	592,400	4,961,120
Nondurable Goods	503,740,586	37,987,511	1,337,586	464,415,489	423,205,500	459,671,504	582,686,806	869,624,301
Food (20)	25,499,493	5,720,699	0	19,778,794	22,158,695	38,641,108	47,733,043	46,801,498
Textiles (22)	17,546,702	2,203,018	870,000	14,473,684	18,532,700	10,869,145	32,334,882	20,834,386
Apparel (23)	2,835,109	687,645	0	2,147,464	6,026,890	2,496,450	2,404,000	5,094,746
Paper (26)	402,378,620	19,355,128	0	383,023,492	293,718,950	347,486,000	331,602,526	395,845,307
Printing & Publishing (27)	12,792,755	2,755,135	89,086	9,948,534	13,124,422	18,245,501	13,439,245	1,266,260
Chemicals (28)	14,390,172	4,649,204	0	9,740,968	27,114,095	13,492,500	56,899,516	147,840,113
Petroleum & Coal Products (29)	1,062,670	38,000	0	1,024,670	535,015	50,000	3,683,400	25,034
Rubber & Plastics (30)	15,931,753	1,346,100	0	14,585,653	29,300,998	21,002,000	9,678,620	21,946,937
Leather (31)	10,152,525	959,367	83,000	9,110,158	11,606,053	6,950,000	82,949,881	227,019,280
Miscellaneous (39)	1,150,787	273,215	295,500	582,072	1,087,682	438,800	1,961,693	2,950,740

Table 3

**Census of Maine Manufactures
By Major Industry and Industrial Groups, 1996**

(SIC) Industry	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Total Manufacturing	13,048,529,729	2,617,017,911	30,278	86,434	***	***
Total Durable Goods	5,036,202,830	1,207,529,739	30,149	40,052	***	***
24 Lumber & Wood Products	1,230,548,648	233,065,538	23,165	10,061	***	***
241 Logging Camps & Contractors	371,706,552	55,859,294	23,169	2,411	***	***
2411 Logging Camps & Contractors	371,706,552	55,859,294	23,169	2,411	***	***
242 Sawmills & Planing Mills	427,808,847	67,282,206	26,891	2,502	***	***
2421 Sawmills & Planing Mills, Gen.	407,567,419	61,456,757	27,696	2,219	***	***
243 Millwork & Cabinets	86,093,104	22,910,599	22,008	1,041	***	***
2431 Millwork	28,314,738	10,335,777	22,180	466	***	***
2435 Hardwood Veneer & Plywood	31,347,576	6,236,563	19,925	313	***	***
2439 Structural Wood Members, NEC	18,682,041	4,482,550	27,500	163	***	***
244 Wood Containers	23,699,344	5,707,727	18,837	303	***	***
2441 Wood Boxes	1,011,319	237,848	13,991	17	***	***
2448 Wood Pallets and Skids	18,420,541	4,093,380	20,570	199	***	***
2449 Wood Containers, NEC	4,267,484	1,376,499	15,822	87	***	***
245 Wood Buildings & Mobile Homes	37,160,453	8,080,307	18,748	431	***	***
249 Miscellaneous Wood Products	284,080,348	73,225,405	21,709	3,373	***	***
2499 Wood Products, NEC	167,911,464	55,242,567	19,701	2,804	***	***
25 Furniture and Fixtures	127,005,676	34,150,214	25,891	1,319	***	***
32 Stone, Clay & Glass	120,488,826	31,352,837	25,741	1,218	***	***
323 Glass Prod., from Purchased Glass	646,111	171,570	14,298	12	***	***
3231 Glass Prod., from Purchased Glass	646,111	171,570	14,298	12	***	***
327 Concrete, Gypsum & Plaster Prod.	72,092,125	20,868,728	26,686	782	***	***
3272 Concrete Prod., ex. Block, Brick	25,881,343	9,227,443	24,872	371	***	***
3273 Ready-Mixed Concrete	37,083,796	9,470,721	28,962	327	***	***
328 Cut Stone & Stone Products	3,132,857	988,214	31,878	31	***	***
3281 Cut Stone & Stone Products	3,132,857	988,214	31,878	31	***	***
33 Primary Metals	43,647,900	15,998,322	31,493	508	***	***
34 Fabricated Metals	396,768,393	90,541,733	28,040	3,229	***	***
342 Cutlery, Hand Tools & Hardware	8,506,955	3,431,829	23,832	144	***	***
3423 Hand & Edge Tools	7,593,745	3,092,556	24,351	127	***	***
344 Fabricated Structural Metal Prod.	210,288,791	38,905,212	27,131	1,434	***	***
3441 Fabricated Structural Metals	41,862,738	7,833,814	27,296	287	***	***
3442 Metal Doors, Sash, Frames, ect.	4,442,112	1,650,745	20,634	80	***	***
3443 Fabricated Plate Work	29,481,785	7,456,548	32,994	226	***	***
3444 Sheet Metal Work	125,454,857	19,990,694	26,132	765	***	***
347 Coating, Engraving & Allied Svcs.	16,063,524	5,172,720	28,422	182	***	***
3471 Electroplating, Plating, Anodizing	9,105,623	3,201,611	26,029	123	***	***
3479 Coating, Engraving, NEC	6,957,901	1,971,109	33,409	59	***	***

Note: The three digit values may not add up to the two digit totals due to the presence of nondisclosable categories.

***Gender breakdown is not available for 1996.

Table 3 (Continued)

Census of Maine Manufactures
By Major Industry and Industrial Groups, 1996

(SIC) Industry	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
34 Fabricated Metals (Continued)						
349 Misc. Fabricated Metal Products	91,407,794	23,441,411	28,414	825	***	***
3496 Misc. Fabricated Wire Products	10,986,145	2,848,342	16,370	174	***	***
35 Indust. & Comm. Machinery						
352 Farm & Garden Machinery & Equip.	549,590	121,966	15,246	8	***	***
353 Construction Machinery & Equip.	65,078,301	9,343,535	31,145	300	***	***
3535 Conveyors & Conveying Equip.	10,522,396	2,056,600	28,564	72	***	***
354 Metalworking Machinery & Equip.	75,278,210	24,303,003	30,999	784	***	***
3544 Special Dies & Tools	14,441,864	7,827,354	33,739	232	***	***
3545 Machine Tool Accessories, etc.	26,327,984	6,634,884	25,228	263	***	***
3549 Metalworking Machinery, NEC	23,967,313	6,818,270	34,965	195	***	***
355 Special Industry Machinery	41,610,125	11,867,897	37,917	313	***	***
3559 Special Industry Machinery, NEC	7,247,954	3,462,843	39,803	87	***	***
356 Gen. Industrial Mach. & Equip.	13,865,590	3,310,766	31,834	104	***	***
357 Computer & Office Equipment	426,436	103,891	12,986	8	***	***
358 Refrigeration & Service Machinery	19,365,774	4,485,564	27,689	162	***	***
359 Misc. Indust. & Comm. Machinery	194,012,890	64,154,913	33,766	1,900	***	***
3599 Indust. & Comm. Machinery, NEC	137,838,889	46,708,460	34,144	1,368	***	***
36 Electronic Equip. ex. Computers						
362 Electrical Industrial Apparatus	38,227,371	5,361,192	34,813	154	***	***
364 Electrical Light & Wiring Equipment	99,930,811	21,448,241	28,074	764	***	***
365 Household Audio & Video Equip.	17,907,502	4,787,020	27,199	176	***	***
366 Communication Equipment	168,464,181	27,173,363	30,026	905	***	***
367 Electronic Components	610,594,128	155,028,643	34,117	4,544	***	***
3672 Printed Circuit Boards	13,737,098	4,020,463	29,562	136	***	***
3674 Semiconductors & Related Dev.	350,130,336	99,083,510	40,944	2,420	***	***
3679 Electronic Components, NEC	5,476,663	1,584,494	17,223	92	***	***
37 Transportation Equipment						
	1,520,797,131	405,128,271	36,121	11,216	***	***
38 Precision Instruments						
382 Laboratory Equipment	44,882,511	13,518,957	25,507	530	***	***
3823 Instruments for Measurement	12,994,147	3,862,881	23,131	167	***	***
3829 Meas. & Controlling Devices, NEC	3,365,764	1,061,263	24,681	43	***	***
384 Surg., Med. & Dental Instr. & Supplies	29,255,815	9,421,948	21,462	439	***	***
Total Nondurable Goods	8,012,326,899	1,409,488,172	30,389	46,382	***	***
20 Food						
	1,064,802,597	142,434,457	22,241	6,404	***	***
201 Meat Products	206,295,771	28,015,374	26,012	1,077	***	***
2011 Meat Packing Plants	2,420,910	350,775	12,528	28	***	***
202 Dairy Products	111,377,516	12,200,261	29,469	414	***	***
2026 Fluid Milk	106,930,000	11,560,229	31,076	372	***	***
203 Preserved Fruits & Vegetables	247,867,911	30,829,831	18,286	1,686	***	***
2035 Pickled Fruits & Vegetables	3,680,740	644,324	15,341	42	***	***

Note: The three digit values may not add up to the two digit totals due to the presence of nondisclosable categories.

***Gender breakdown is not available for 1996.

Table 3 (Continued)

Census of Maine Manufactures
By Major Industry and Industrial Groups, 1996

(SIC) Industry	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
20 Food (Continued)						
2037 Frozen Fruits & Vegetables	165,531,256	23,546,320	17,352	1,357	***	***
204 Grain Mill Products	76,431,563	6,836,658	28,368	241	***	***
2048 Prepared Feeds, NEC	34,643,397	2,016,214	25,849	78	***	***
205 Bakery Products	159,516,446	22,995,786	29,787	772	***	***
206 Sugar & Confectionery Products	762,696	234,349	9,765	24	***	***
2064 Candy & Other Confect. Products	762,696	234,349	9,765	24	***	***
208 Beverages	99,462,719	15,201,455	31,869	477	***	***
2082 Malt Beverages	9,720,551	1,381,865	22,288	62	***	***
209 Misc. Food Preparations	160,801,975	25,602,360	15,114	1,694	***	***
2091 Canned & Cured Seafood	65,826,417	12,692,910	14,375	883	***	***
22 Textiles						
	497,703,312	115,945,616	24,415	4,749	***	***
221 Broadwoven Fabric Mills, Cotton	14,556,007	3,186,864	22,131	144	***	***
2211 Broadwoven Fabric Mills, Cotton	14,556,007	3,186,864	22,131	144	***	***
222 Weaving Mills, Synthetics & Silks	116,229,763	29,608,898	29,057	1,019	***	***
2221 Broadwoven Fabrics, Synthetic	116,229,763	29,608,898	29,057	1,019	***	***
223 Weaving & Finishing Mills, Wool	128,585,922	38,019,099	23,747	1,601	***	***
2231 Broadwoven Fabrics, Wool	128,585,922	38,019,099	23,747	1,601	***	***
226 Dyeing & Finishing Textiles	2,396,854	499,955	19,229	26	***	***
2261 Finishers of Broadwoven Cotton	2,396,854	499,955	19,229	26	***	***
228 Yarn & Thread Mills	41,668,951	8,967,766	22,034	407	***	***
2281 Yarn Spinning Mills	40,462,846	8,569,682	22,493	381	***	***
229 Miscellaneous Textile Goods	126,923,864	23,338,783	22,463	1,039	***	***
23 Apparel						
	164,265,384	38,505,047	19,147	2,011	***	***
232 Men's Furnishings & Allied Clothing	32,719,900	9,833,379	17,161	573	***	***
2329 Men's & Boy's Clothing, NEC	10,000,000	1,700,955	12,984	131	***	***
233 Women's Outerwear	2,663,688	1,260,219	22,109	57	***	***
238 Misc. Apparel & Accessories	10,250,297	3,503,214	18,246	192	***	***
239 Misc. Fabricated Textile Products	105,352,276	19,940,172	20,599	968	***	***
2394 Canvas & Related Products	11,493,319	3,809,719	21,646	176	***	***
2396 Apparel Findings, Related Prod.	19,252,042	4,623,239	19,425	238	***	***
2399 Fabricated Textile Products, NEC	2,520,269	780,004	17,333	45	***	***
26 Paper						
	4,113,594,120	649,787,099	46,107	14,093	***	***
262 Paper Mills	3,723,579,469	573,407,245	48,759	11,760	***	***
2621 Paper Mills	3,723,579,469	573,407,245	48,759	11,760	***	***
265 Paperboard Containers & Boxes	106,784,011	17,905,063	31,634	566	***	***
2653 Corrugated & Solid Fiber Boxes	83,695,304	15,469,079	33,054	468	***	***
27 Printing & Publishing						
	485,898,871	136,587,133	24,382	5,602	***	***
271 Newspapers	164,144,941	60,339,168	22,890	2,636	***	***
2711 Newspapers, Pub. & Printing	164,144,941	60,339,168	22,890	2,636	***	***
272 Magazines & Periodicals	46,040,651	9,379,846	31,059	302	***	***
2721 Periodicals Pub. or Pub. & Printing	46,040,651	9,379,846	31,059	302	***	***
273 Books	34,817,392	10,442,490	33,256	314	***	***
2731 Book Publishing	34,817,392	10,442,490	33,256	314	***	***

Note: The three digit values may not add up to the two digit totals due to the presence of nondisclosable categories.

***Gender breakdown is not available for 1996.

Table 3 (Continued)

Census of Maine Manufactures
By Major Industry and Industrial Groups, 1996

(SIC) Industry	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
27 Printing & Publ. (Continued)						
274 Miscellaneous Publishing	6,818,253	1,863,230	24,198	77	***	***
2741 Misc. Publishing	6,818,253	1,863,230	24,198	77	***	***
275 Commercial Printing	222,705,026	52,165,536	24,151	2,160	***	***
2752 Lithographic	207,295,529	47,146,481	24,240	1,945	***	***
2759 Commercial Printing, NEC	15,409,497	5,019,055	23,344	215	***	***
279 Service Industries for Printing Trade	3,945,499	1,824,332	24,324	75	***	***
28 Chemicals						
281 Industrial Inorganic Chemicals	55,368,400	6,439,116	36,379	177	***	***
282 Plastics Materials & Synthetic Resins	13,321,876	2,127,927	22,638	94		
283 Drugs	245,348,451	45,047,957	42,418	1,062	***	***
2836 Biological Prod., ex. Diag. Subst.	8,257,812	2,298,380	29,849	77	***	***
284 Soap, Cleaning Preps, Toilet Preps	23,187,361	4,758,402	25,044	190	***	***
287 Agricultural Chemicals	15,272,074	1,601,737	21,942	73	***	***
289 Misc. Chemical Products	7,139,446	1,118,527	18,958	59	***	***
29 Petroleum & Coal Products	40,575,715	8,946,027	30,848	290	***	***
30 Rubber & Plastics						
306 Fabricated Rubber Products, NEC	11,152,256	2,972,305	38,106	78	***	***
3069 Fabricated Rubber Products, NEC	11,152,256	2,972,305	38,106	78	***	***
308 Misc. Plastic Products	412,075,099	80,015,290	29,768	2,688	***	***
3085 Plastics Bottles	10,337,829	1,291,549	29,353	44		
3086 Plastics Foam Products	43,190,104	9,081,996	42,439	214	***	***
3089 Plastics Products, NEC	169,036,791	32,186,401	23,842	1,350	***	***
31 Leather & Leather Products	772,876,331	151,959,145	19,651	7,733	***	***
311 Leather Tanning & Finishing	266,422,838	24,330,070	29,173	834	***	***
3111 Leather Tanning & Finishing	266,422,838	24,330,070	29,173	834	***	***
313 Footwear Cut Stock	18,446,138	5,082,693	18,686	272	***	***
3131 Footwear Cut Stock	18,446,138	5,082,693	18,686	272	***	***
314 Footwear, Except Rubber	484,591,962	121,231,143	18,602	6,517	***	***
3143 Men's Footwear, ex. Athletic	227,634,348	64,365,445	19,903	3,234		
3144 Women's Footwear, ex. Athletic	122,670,134	31,062,296	15,728	1,975	***	***
39 Miscellaneous	61,538,959	18,009,298	18,721	962	***	***
391 Jewelry, Silverware & Plated Ware	5,089,284	1,600,801	20,790	77	***	***
394 Toys & Sporting Goods	16,221,345	3,637,568	18,654	195	***	***
395 Pens, Pencils & Other Materials	2,532,226	963,485	26,763	36		
399 Miscellaneous Mfg. Industries	34,432,425	10,850,372	18,267	594	***	***
3993 Signs & Advertising Specialties	15,068,599	4,633,463	25,885	179	***	***

Note: The three digit values may not add up to the two digit totals due to the presence of nondisclosable categories.

***Gender breakdown is not available for 1996.

Table 4

Census of Maine Manufactures by County, 1996

Area	Number Reporting	Value of Product			Employment			Unionized Workers	Gross Wages \$	Average Wages \$			
		\$	% Change From										
			1991	1995	Total	Male	Female						
Total	2,396	13,048,529,729	20.8	-1.8	86,434	***	***	20,557	2,617,017,911	30,278			
I-95 Corridor	1,285	8,007,913,598	21.2	-0.4	57,683	***	***	15,103	1,780,087,209	31,099			
Androscoggin	206	1,040,210,334	39.3	-1.8	8,289	***	***	585	215,358,591	25,981			
Cumberland	427	1,922,563,804	32.9	6.0	14,996	***	***	2,171	483,720,129	32,257			
Kennebec	119	735,581,563	19.4	-12.8	5,682	***	***	2,636	157,494,353	30,068			
Penobscot	230	1,518,721,920	2.7	-4.7	8,857	***	***	2,605	270,533,600	30,545			
Sagadahoc	33	-	-	-	-	-	-	-	-	-			
York	270	1,967,845,550	31.0	8.0	11,695	***	***	844	353,810,567	30,253			
Eastern	215	945,012,385	22.7	-16.7	4,892	***	***	1,661	156,244,404	31,939			
Hancock	128	557,213,841	19.8	-11.5	2,637	***	***	963	97,444,233	36,953			
Washington	87	387,798,544	27.0	-23.2	2,255	***	***	698	58,800,171	26,075			
Midcoast	258	475,230,767	39.1	0.1	4,519	***	***	35	111,330,062	22,432			
Knox	113	285,648,442	46.8	6.0	2,330	***	***	0	64,398,119	23,215			
Lincoln	79	78,412,704	18.9	-3.2	845	***	***	0	20,739,828	24,544			
Waldo	66	111,169,621	37.0	-10.5	1,344	***	***	35	26,192,115	19,488			
Northern	204	869,971,062	11.4	-2.0	4,619	***	***	1,331	128,680,206	27,859			
Aroostook	204	869,971,062	11.4	-2.0	4,619	***	***	1,331	128,680,206	27,859			
Western	426	2,734,743,398	19.2	-0.2	14,659	***	***	2,418	439,262,799	29,965			
Franklin	90	821,270,460	21.7	21.7	3,606	***	***	277	112,224,520	31,122			
Oxford	140	622,647,113	25.0	-18.2	4,210	***	***	1,161	134,560,920	31,962			
Piscataquis	62	179,137,246	27.1	8.3	1,978	***	***	25	45,574,083	23,040			
Somerset	134	1,111,688,579	13.5	-2.4	4,865	***	***	955	146,903,276	30,196			

Note: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers and nondisclosable values.

Wage and employment data are from the Department of Labor, Labor Market Information Services.

-- Nondisclosable areas.

***Gender breakdown is not available for 1996.

Table 5

Maine Capital Expenditures & Foreign Trade by County, 1996

Area	Plant Modernization & Equipment Purchases					Foreign Trade		
	Total	New Structures	Existing Structures	Equipment	Planned	Imports	Exports	
	\$	\$	\$	\$	\$	\$	\$	\$
Total	710,709,399	74,975,617	8,858,168	626,875,614	1,160,804,067	893,593,824	662,688,471	1,288,071,466
I-95 Corridor	287,772,595	41,883,095	7,891,444	237,998,056	886,221,442	599,067,661	243,137,340	788,377,312
Androscoggin	28,817,015	4,484,113	373,000	23,959,902	44,239,902	56,379,175	51,081,406	64,200,116
Cumberland	72,637,947	14,809,800	5,562,683	52,265,464	505,002,208	379,823,640	47,849,537	387,189,576
Kennebec	27,250,901	4,858,894	1,011,000	21,381,007	172,327,694	20,592,000	22,377,743	16,295,084
Penobscot	80,082,233	9,844,139	288,986	69,949,108	89,087,715	85,470,301	90,608,931	67,475,834
Sagadahoc	--	--	--	--	--	--	--	--
York	71,545,382	6,826,778	530,000	64,188,604	58,619,123	41,173,545	23,439,144	231,207,731
Eastern	59,595,575	3,983,463	284,500	55,327,612	67,109,290	85,379,700	99,492,053	150,165,684
Hancock	18,681,114	3,449,859	34,500	15,196,755	43,588,490	55,255,700	76,172,077	13,803,211
Washington	40,914,461	533,604	250,000	40,130,857	23,520,800	30,124,000	23,319,976	136,362,473
Midcoast	17,603,500	6,669,505	173,515	10,760,480	31,095,110	13,023,760	45,063,271	85,796,382
Knox	10,806,368	3,976,240	84,415	6,745,713	26,189,350	10,998,500	44,025,146	70,181,666
Lincoln	3,572,983	1,219,971	89,100	2,263,912	3,075,000	1,271,500	435,683	13,368,270
Waldo	3,224,149	1,473,294	0	1,750,855	1,830,760	753,760	602,442	2,246,446
Northern	55,640,303	5,577,733	79,000	49,983,570	47,041,225	38,246,708	166,383,909	67,738,990
Aroostook	55,640,303	5,577,733	79,000	49,983,570	47,041,225	38,246,708	166,383,909	67,738,990
Western	289,097,426	15,861,821	429,709	272,805,896	129,337,000	157,875,995	108,271,903	183,721,456
Franklin	167,138,467	1,381,440	46,500	165,710,527	22,627,085	63,542,900	31,233,995	35,998,227
Oxford	62,864,553	10,619,082	240,000	52,005,471	41,406,488	36,790,200	9,425,209	22,731,498
Piscataquis	6,464,103	119,446	143,209	6,201,448	7,220,886	1,845,136	2,379,641	17,392,140
Somerset	52,630,303	3,741,853	0	48,888,450	58,082,541	55,697,759	65,233,058	107,599,591

Note: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.

— Nondisclosable areas.

Table 6
Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Androscoggin (01)	1,040,210,334	215,358,591	25,981	8,289	***	***
Major Industry						
Durable Goods	220,848,786	64,916,839	28,839	2,251	***	***
Lumber & Wood Products(24)	57,798,955	12,589,154	24,636	511	***	***
Furniture (25)	13,986,898	4,418,587	25,840	171	***	***
Stone, Clay & Glass (32)	20,177,324	6,215,561	23,814	261	***	***
Fabricated Metals (34)	25,748,773	6,057,103	32,219	188	***	***
Machinery, incl. Computers (35)	18,542,142	6,756,396	26,918	251	***	***
Precision Instruments (38)	4,367,416	1,175,741	26,128	45	***	***
Nondurable Goods	819,361,548	150,441,752	24,916	6,038	***	***
Food (20)	150,857,865	20,555,467	36,189	568	***	***
Textiles (22)	121,596,918	23,549,091	24,378	966	***	***
Paper (26)	208,908,642	27,409,245	27,883	983	***	***
Printing & Publishing (27)	80,885,154	18,337,876	24,065	762	***	***
Rubber & Plastics (30)	159,220,787	30,722,644	28,109	1,093	***	***
Leather (31)	80,504,933	24,674,279	17,587	1,403	***	***
Miscellaneous (39)	7,329,323	3,122,033	21,681	144	***	***
Minor Civil Division						
Auburn (010)	471,595,507	86,814,867	28,187	3,080	***	***
Lewiston (050)	371,311,515	84,781,941	24,995	3,392	***	***
Lisbon (060)	66,590,356	16,357,445	24,897	657	***	***
Livermore Falls (080)	28,754,839	8,505,997	21,212	401	***	***
Mechanic Falls (090)	16,950,063	3,239,568	28,669	113	***	***
Poland (110)	56,679,306	8,879,613	24,597	361	***	***
Aroostook (03)	869,971,062	128,680,206	27,859	4,619	***	***
Major Industry						
Durable Goods	267,469,477	40,019,490	22,458	1,782	***	***
Lumber & Wood Products (24)	248,854,934	35,566,528	23,292	1,527	***	***
Stone, Clay & Glass (32)	3,413,421	637,432	18,748	34	***	***
Fabricated Metals (34)	10,861,021	2,888,837	16,993	170	***	***
Machinery, incl. Computers (35)	2,150,422	648,097	19,639	33	***	***
Nondurable Goods	602,501,585	88,660,716	31,252	2,837	***	***
Food (20)	163,561,632	20,540,061	20,458	1,004	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers					
				Total	Male	Female			
Aroostook (03) Continued									
Minor Civil Division									
Caribou (080)	16,522,464	2,304,052	15,259	151	***	***			
Fort Fairfield (190)	5,657,709	1,970,339	18,414	107	***	***			
Fort Kent (200)	56,667,604	9,681,532	21,185	457	***	***			
Houlton (300)	35,391,932	7,157,507	20,807	344	***	***			
Oakfield (480)	7,924,282	1,446,114	14,318	101	***	***			
Portage Lake (520)	5,038,426	1,110,967	23,638	47	***	***			
Presque Isle (530)	69,173,023	12,105,386	23,280	520	***	***			
St. Francis (560)	4,118,352	418,056	20,903	20	***	***			
Smyrna (590)	2,547,099	467,458	19,477	24	***	***			
Van Buren (610)	23,070,658	2,413,505	22,986	105	***	***			
Cumberland (05)	1,922,563,804	483,720,129	32,257	14,996	***	***			
Major Industry									
Durable Goods									
Lumber & Wood Products (24)	89,917,270	21,140,466	27,384	772	***	***			
Stone, Clay, & Glass (32)	16,448,630	4,143,206	28,378	145	***	***			
Fabricated Metals (34)	148,901,131	27,792,875	26,495	1,049	***	***			
Machinery, incl. Computers (35)	148,908,256	45,925,596	33,207	1,383	***	***			
Electronic Eqpt., ex. Comps. (36)	247,190,374	105,900,390	43,924	2,411	***	***			
Transportation Equipment (37)	17,210,636	4,752,045	22,415	212	***	***			
Measuring Instruments (38)	10,818,205	4,311,932	24,361	177	***	***			
Nondurable Goods	1,236,495,934	267,690,141	30,509	8,774	***	***			
Food (20)	442,386,272	57,415,984	26,181	2,193	***	***			
Textiles (22)	77,896,618	11,335,580	27,381	414	***	***			
Apparel (23)	9,537,265	3,115,170	19,470	160	***	***			
Printing & Publishing (27)	155,546,338	48,779,541	27,970	1,744	***	***			
Rubber & Plastics (30)	34,007,995	4,483,604	28,741	156	***	***			
Leather (31)	109,910,103	27,777,501	20,070	1,384	***	***			
Miscellaneous (39)	16,701,066	4,633,065	20,870	222	***	***			
Minor Civil Divisions									
Baldwin (010)	9,108,864	1,865,556	26,275	71	***	***			
Bridgton (020)	77,369,962	14,564,190	23,340	624	***	***			
Brunswick (030)	94,922,229	18,626,897	24,128	772	***	***			
Casco (050)	31,938,436	7,150,123	27,714	258	***	***			
Cumberland (060)	1,757,064	309,518	15,476	20	***	***			
Falmouth (070)	3,445,792	1,036,878	17,877	58	***	***			
Gorham (090)	43,820,587	12,093,417	27,115	446	***	***			
Harrison (120)	175,630	86,577	10,822	8	***	***			

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers					
				Total	Male	Female			
<u>Cumberland (05) Continued</u>									
<u>Minor Civil Division</u>									
Naples (130)	1,620,791	291,487	14,574	20	***	***			
New Gloucester (140)	3,737,302	1,517,576	24,878	61	***	***			
North Yarmouth (150)	940,850	350,455	17,523	20	***	***			
Portland (170)	831,678,090	158,358,496	30,215	5,241	***	***			
Scarborough (200)	63,423,320	18,298,562	29,045	630	***	***			
Westbrook (240)	393,805,646	110,997,272	35,863	3,095	***	***			
Windham (250)	20,804,355	7,590,170	30,240	251	***	***			
Yarmouth (260)	50,258,647	11,994,731	33,319	360	***	***			
Franklin (07)	821,270,460	112,224,520	31,122	3,606	***	***			
<u>Major Industry</u>									
Durable Goods	75,342,177	18,408,058	22,286	826	***	***			
Lumber & Woods Products (24)	69,098,537	16,901,797	22,566	749	***	***			
Fabricated Metals (34)	3,318,000	835,275	21,981	38	***	***			
Machinery, incl. Computers (35)	675,394	176,354	25,193	7	***	***			
Nondurable Goods	745,928,283	93,816,462	33,747	2,780	***	***			
Printing & Publishing (27)	4,087,397	1,335,476	18,047	74	***	***			
Leather & Leather Products (31)	68,345,327	15,220,694	16,141	943	***	***			
<u>Minor Civil Divisions</u>									
Farmington (070)	30,034,837	8,220,762	15,252	539	***	***			
Kingfield (100)	7,297,416	2,545,993	17,559	145	***	***			
Phillips (140)	4,949,664	1,125,868	21,243	53	***	***			
Rangeley (150)	3,334,973	1,382,857	21,607	64	***	***			
Strong (180)	20,516,307	4,702,009	21,769	216	***	***			
Temple (190)	328,522	132,058	13,206	10	***	***			
Wilton (210)	84,998,970	14,573,885	17,773	820	***	***			
Hancock (09)	557,213,841	97,444,233	36,953	2,637	***	***			
<u>Minor Civil Divisions</u>									
Ellsworth (130)	25,284,436	4,289,938	19,861	216	***	***			
Southwest Harbor (280)	30,299,341	10,262,699	29,576	347	***	***			

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Kennebec (11)	735,581,563	165,442,358	29,117	5,682	***	***
Major Industry						
Durable Goods	330,509,094	49,417,068	27,747	1,781	***	***
Fabricated Metals (34)	33,341,194	5,214,413	29,968	174	***	***
Machinery, incl. Computers (35)	63,231,995	18,244,808	36,933	494	***	***
Nondurable Goods	405,072,469	116,025,290	29,742	3,901	***	***
Food (20)	60,943,624	6,951,369	26,532	262	***	***
Textiles (22)	105,055,803	30,464,427	22,533	1,352	***	***
Paper (26)	161,280,367	52,137,018	46,139	1,130	***	***
Printing & Publishing (27)	39,655,762	13,281,593	25,640	518	***	***
Rubber & Plastics (30)	6,947,940	2,517,996	31,475	80	***	***
Miscellaneous (39)	758,222	427,544	19,434	22	***	***
Minor Civil Divisions						
Albion (010)	1,161,414	413,348	21,755	19	***	***
Augusta (020)	336,749,922	45,047,068	27,318	1,649	***	***
China (060)	1,176,045	321,860	16,093	20	***	***
Hallowell (110)	5,538,757	2,132,370	23,433	91	***	***
Monmouth (140)	32,864,000	8,044,610	25,784	312	***	***
Oakland (160)	14,867,257	3,903,257	20,762	188	***	***
Vassalboro (220)	1,766,623	1,643,659	22,516	73	***	***
Waterville (240)	118,610,913	40,025,280	32,123	1,246	***	***
Winslow (280)	132,336,890	37,557,011	35,265	1,065	***	***
Knox (13)	285,648,442	56,450,114	24,228	2,330	***	***
Major Industry						
Durable Goods	138,016,150	30,612,825	23,991	1,276	***	***
Stone, Clay, & Glass (32)	30,833,636	4,575,366	27,397	167	***	***
Fabricated Metals (34)	16,339,941	5,377,296	20,762	259	***	***
Machinery, incl. Computers (35)	49,551,086	5,959,903	31,871	187	***	***
Electronic Eqpt., ex. Comps (36)	11,676,085	5,351,022	19,892	269	***	***
Transportation Equipment (37)	18,475,580	7,600,136	23,676	321	***	***
Nondurable Goods	147,632,292	25,837,289	24,514	1,054	***	***
Food (20)	24,835,308	3,912,143	15,342	255	***	***
Apparel (23)	4,372,733	1,509,383	25,583	59	***	***
Printing & Publishing (27)	31,464,511	7,588,104	20,453	371	***	***
Miscellaneous (39)	2,873,610	918,899	24,182	38	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers					
				Total	Male	Female			
Knox (13) Continued									
Minor Civil Division									
Camden (020)	36,040,588	11,494,891	22,944	501	***	***			
Rockland (100)	179,799,482	29,974,919	26,043	1,151	***	***			
Rockport (110)	11,868,985	2,310,154	27,178	85	***	***			
Thomaston (140)	32,290,033	5,971,957	24,276	246	***	***			
Union (150)	966,797	350,857	15,948	22	***	***			
Lincoln (15)	78,412,704	20,739,828	24,544	845	***	***			
Major Industry									
Durable Goods									
Fabricated Metals (34)	58,945,254	16,432,824	27,207	604	***	***			
	9,670,881	2,596,533	25,456	102	***	***			
Nondurable Goods									
Printing & Publishing (27)	19,467,450	4,307,004	17,871	845	***	***			
	7,564,115	1,719,253	20,467	84	***	***			
Minor Civil Divisions									
Boothbay (020)	10,092,191	2,889,232	26,266	110	***	***			
Boothbay Harbor (030)	3,768,076	1,019,418	15,446	66	***	***			
Damariscotta (060)	3,999,640	1,154,329	15,391	75	***	***			
Edgecomb (080)	1,459,769	404,340	33,695	12	***	***			
South Bristol (140)	2,499,329	122,161	17,452	7	***	***			
Southport (150)	2,803,821	1,390,165	25,744	54	***	***			
Waldoboro (160)	32,733,663	7,981,722	29,894	267	***	***			
Wiscasset (190)	2,515,962	548,974	27,449	20	***	***			
Oxford (17)	622,647,113	134,560,920	31,962	4,210	***	***			
Minor Civil Division									
Bethel (020)	24,243,478	7,050,427	19,639	359	***	***			
Fryeburg (090)	43,111,406	12,948,794	25,591	506	***	***			
Norway (210)	14,695,245	6,685,575	20,892	320	***	***			
Oxford (220)	49,905,759	13,417,321	23,622	568	***	***			

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Penobscot (19)	1,518,721,920	270,533,600	30,545	8,857	***	***
Major Industry						
Durable Goods	434,799,667	81,942,924	27,242	3,008	***	***
Lumber & Wood Products (24)	181,633,066	31,388,679	24,182	1,298	***	***
Furniture & Fixtures (25)	4,501,932	1,450,890	18,601	78	***	***
Stone, Clay, & Glass (32)	9,698,034	4,567,173	27,513	166	***	***
Fabricated Metals (34)	5,868,476	2,351,723	23,284	101	***	***
Machinery, incl. Computers (35)	115,920,632	22,638,924	34,669	653	***	***
Electronic Eqpt., ex. Comps. (36)	36,271,662	8,629,287	26,389	327	***	***
Transportation Equipment (37)	80,905,865	10,916,248	28,354	385	***	***
Nondurable Goods	1,083,922,253	188,590,676	32,243	5,849	***	***
Food (20)	30,777,170	4,644,633	21,306	218	***	***
Apparel (23)	1,436,974	331,290	13,804	24	***	***
Paper (26)	789,529,124	121,184,461	42,761	2,834	***	***
Printing & Publishing (27)	37,624,837	13,659,085	24,780	551	***	***
Miscellaneous (39)	1,588,000	693,773	26,684	26	***	***
Minor Civil Divisions						
Bangor (020)	232,983,007	48,898,574	28,663	1,706	***	***
Brewer (050)	195,359,990	25,287,324	32,378	781	***	***
Carmel (070)	1,276,138	206,093	14,721	14	***	***
Corinth (130)	4,541,525	662,639	18,933	35	***	***
Enfield (200)	6,622,878	1,334,414	25,662	52	***	***
Greenbush (260)	4,165,354	737,726	21,078	35	***	***
Hampden (280)	3,924,117	2,450,338	28,165	87	***	***
Howland (310)	1,122,200	218,026	18,169	12	***	***
Lee (360)	1,366,833	641,071	18,855	34	***	***
Mattawamkeag (400)	2,848,706	660,771	19,434	34	***	***
Medway (420)	8,958,228	1,450,327	24,582	59	***	***
Newport (470)	50,604,857	10,411,150	20,295	513	***	***
Old Town (480)	256,173,746	37,453,007	37,009	1,012	***	***
Orono (490)	12,347,214	3,170,530	19,693	161	***	***
Patten (520)	7,653,976	1,625,417	18,263	89	***	***
Staceyville (570)	8,953,120	2,112,627	24,283	87	***	***
Veazie (590)	4,737,366	1,941,322	23,967	81	***	***
Winn (610)	5,849,883	572,029	19,725	29	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Piscataquis (21)	179,137,246	45,574,083	23,040	1,978	***	***
Major Industry						
Durable Goods	96,303,493	24,828,196	21,478	1,156	***	***
Lumber & Wood Products (24)	51,351,701	10,970,994	23,146	474	***	***
Stone, Clay, & Glass (32)	1,875,972	880,694	17,973	49	***	***
Nondurable Goods	82,833,753	20,745,887	25,238	822	***	***
Printing & Publishing (27)	796,889	248,824	16,588	15	***	***
Minor Civil Divisions						
Brownville (060)	564,944	89,779	14,963	6	***	***
Dover-Foxcroft (070)	22,724,869	3,924,626	19,238	204	***	***
Greenville (090)	6,676,531	1,472,320	23,747	62	***	***
Guilford (100)	104,257,349	28,939,323	25,408	1,139	***	***
Milo (140)	20,815,786	5,923,975	18,340	323	***	***
Sagadahoc (23)	—	—	—	—	***	***
Somerset (25)	1,111,688,579	146,903,276	30,196	4,865	***	***
Major Industry						
Durable Goods	269,559,200	41,653,631	21,946	1,898	***	***
Lumber & Wood Products (24)	149,430,145	29,940,101	21,310	1,405	***	***
Nondurable Goods	842,129,379	105,249,645	35,473	2,967	***	***
Food (20)	10,215,558	972,443	22,101	44	***	***
Textiles (22)	1,635,733	870,233	18,516	47	***	***
Apparel (23)	11,546,539	4,158,671	17,473	238	***	***
Paper (26)	635,052,000	68,537,616	60,279	1,137	***	***
Leather (31)	180,703,044	29,571,063	20,240	1,461	***	***
Minor Civil Divisions						
Anson (010)	25,414,964	6,565,727	22,798	288	***	***
Bingham (030)	8,389,744	2,854,623	17,094	167	***	***
Detroit (100)	8,590,352	868,191	20,190	43	***	***
Fairfield (120)	50,103,775	5,961,076	37,969	157	***	***
Harmony (130)	1,993,680	747,871	12,062	62	***	***
Jackman (160)	16,719,754	3,131,570	19,820	158	***	***
Pittsfield (240)	149,840,323	19,035,876	21,269	895	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

-- Nondisclosable areas.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
Waldo (27)	111,169,621	26,192,115	19,488	1,344	***	***
<u>Major Industry</u>						
Durable Goods	38,707,332	11,465,907	22,660	506	***	***
Lumber & Wood Products (24)	29,245,265	8,178,933	23,570	347	***	***
Stone, Clay, & Glass (32)	3,485,000	1,148,003	19,793	58	***	***
Transportation Equipment	3,714,415	1,228,542	20,140	61	***	***
Nondurable Goods	72,462,289	14,726,208	17,573	838	***	***
Food (20)	42,511,465	7,685,758	15,433	498	***	***
Apparel (23)	17,171,359	3,974,407	18,315	217	***	***
Miscellaneous (39)	875,809	185,010	10,278	18	***	***
<u>Minor Civil Divisions</u>						
Belfast (010)	45,515,222	10,889,890	17,621	618	***	***
Brooks (030)	698,322	213,085	15,220	14	***	***
Islesboro (070)	1,770,555	689,802	22,252	31	***	***
Lincolnville (110)	15,165,474	3,019,360	19,996	151	***	***
Monroe (120)	2,718,453	829,634	21,273	39	***	***
Stockton Springs (200)	1,031,793	208,416	12,260	17	***	***
Unity (240)	1,987,305	505,088	12,627	40	***	***
Washington (29)	387,798,544	58,800,171	26,075	2,255	***	***
<u>Major Industry</u>						
Durable Goods	90,817,835	11,101,811	29,448	377	***	***
Lumber & Wood Products (24)	87,878,086	10,576,891	30,393	348	***	***
Nondurable Goods	296,980,709	47,698,360	25,398	1,878	***	***
<u>Minor Civil Divisions</u>						
Cherryfield (100)	29,609,093	3,310,281	14,268	232	***	***
Danforth (170)	7,078,758	1,386,067	18,987	73	***	***
Eastport (210)	15,625,281	3,890,433	21,029	185	***	***
Milbridge (310)	4,576,084	1,863,011	14,221	131	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 6 (Continued)

Census of Maine Manufactures
By County, Major Industry & Minor Civil Division, 1996

County	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
York (31)	1,967,845,550	353,810,567	30,253	11,695	***	***
<u>Major industry</u>						
Durable Goods	1,278,424,420	232,608,794	21,549	7,373	***	***
Lumber & Wood Products (24)	75,049,889	10,612,164	26,203	405	***	***
Furniture & Fixtures (25)	77,755,425	19,452,288	31,174	624	***	***
Fabricated Metals (34)	135,147,727	35,552,747	33,795	1,052	***	***
Machinery, incl. Computers (35)	65,531,492	17,239,076	32,162	536	***	***
Electronic Eqpt., ex. Comps. (36)	320,009,911	66,926,503	26,622	2,514	***	***
Nondurable Goods	689,421,130	121,201,773	28,043	4,322	***	***
Food (20)	2,927,583	783,885	14,516	54	***	***
Textiles (22)	62,980,222	16,985,185	25,089	677	***	***
Paper (26)	26,225,828	7,835,902	29,458	266	***	***
Printing & Publishing (27)	98,800,930	21,809,210	22,742	959	***	***
Chemicals (28)	40,690,482	5,812,559	41,817	139	***	***
Rubber & Plastics (30)	215,179,116	43,671,979	33,620	1,299	***	***
Miscellaneous (39)	3,655,300	380,837	16,558	23	***	***
<u>Minor Civil Divisions</u>						
Alfred (020)	3,204,541	1,087,073	31,059	35	***	***
Arundel (030)	1,620,060	482,404	17,867	27	***	***
Biddeford (050)	245,784,998	57,438,236	27,183	2,113	***	***
Eliot (090)	3,565,742	1,253,839	23,219	54	***	***
Hollis (100)	11,998,233	3,103,144	29,001	107	***	***
Kennebunk (110)	134,162,167	31,395,336	27,540	1,140	***	***
Kennebunkport (120)	10,060,516	2,360,799	26,231	90	***	***
Kittery (130)	48,373,927	10,899,429	37,327	292	***	***
East Lebanon (140)	3,188,062	678,317	17,850	38	***	***
Limerick (150)	41,931,398	5,128,995	29,142	176	***	***
Parsonfield (210)	17,319,689	4,624,737	21,214	218	***	***
Saco (220)	170,514,255	35,089,492	35,733	982	***	***
Sanford (230)	436,001,398	92,841,470	28,314	3,279	***	***
York (280)	7,861,744	2,506,988	25,323	99	***	***

***Gender breakdown is not available for 1996.

Note: Detail lines may not be equal to the total line due to the presence of nondisclosable categories.

Table 7

Census of Maine Manufactures by Labor Market Area , 1996

Area	Number Reporting	Value of Product				Employment			Unionized Workers	Gross Wages \$	Average Wages \$			
		\$	%Change From		Total	Male	Female							
			1991	1995										
Augusta (12)	96	462,480,282	**	**	3,155	***	***	866	82,462,620	26,137				
Bangor (17)	89	788,489,021	**	**	4,252	***	***	1,399	131,694,564	30,972				
Bath-Brunswick (05)	--	--	--	--	--	--	--	--	--	--				
Belfast (14)	54	107,396,912	**	**	1,227	***	***	35	24,292,239	19,798				
Biddeford (03)	125	637,882,640	**	**	5,007	***	***	779	142,464,525	28,453				
Boothbay Harbor (06)	50	36,203,409	**	**	498	***	***	0	10,229,120	20,540				
Bucksport (15)	--	--	--	--	--	--	--	--	--	--				
Calais (25)	37	279,979,876	**	**	1,063	***	***	698	41,886,033	39,404				
Dexter-Pittsfield (19)	51	421,319,714	**	**	3,309	***	***	29	73,106,102	22,093				
Dover-Foxcroft (31)	44	163,258,231	**	**	1,848	***	***	0	42,680,678	23,096				
Ellsworth-Bar Harbor (20)	98	92,863,648	**	**	1,137	***	***	0	26,308,274	23,138				
Farmington (24)	98	851,368,939	**	**	4,011	***	***	277	120,902,516	30,143				
Fort Kent (34)	50	65,564,394	**	**	505	***	***	24	10,767,065	21,321				
Greenville (30)	15	15,737,149	**	**	126	***	***	25	2,853,905	22,650				
Houlton (28)	33	53,969,704	**	**	576	***	***	46	10,919,528	18,958				
Jonesport-Milbridge (16)	19	67,519,755	**	**	576	***	***	0	7,545,178	13,099				
Kittery-York (01)	38	216,541,844	**	**	800	***	***	5	25,864,480	32,331				
Lewiston-Auburn (08)	187	1,007,704,550	**	**	7,838	***	***	585	205,920,380	26,272				
Lincoln-Howland (23)	53	181,074,549	**	**	977	***	***	513	33,555,394	34,345				
Machias-Eastport (18)	32	42,372,705	**	**	625	***	***	0	9,594,346	15,351				
Madawaska (35)	--	--	--	--	--	--	--	--	--	--				
Millinocket-E. Millinocket (27)	--	--	--	--	--	--	--	--	--	--				
Norway-Paris (10)	46	97,264,259	**	**	1,360	***	***	0	30,087,096	22,123				
Outer Bangor (21)	24	14,856,413	**	**	144	***	***	0	2,936,650	20,393				
Patten-Island Falls (26)	26	44,747,789	**	**	298	***	***	115	7,133,043	23,936				
Portland (04)	353	1,693,298,957	**	**	12,949	***	***	1,971	437,491,177	33,786				
Presque Isle-Caribou (32)	84	311,050,025	**	**	2,015	***	***	202	45,571,554	22,616				
Rockland (09)	127	318,382,105	**	**	2,597	***	***	0	64,431,836	24,810				
Rumford (22)	--	--	--	--	--	--	--	--	--	--				
Sanford (02)	86	1,080,655,879	**	**	5,494	***	***	60	176,779,543	32,177				
Sebago Lakes Region (07)	89	168,014,587	**	**	1,667	***	***	200	38,917,632	23,346				
Skowhegan (29)	101	796,246,351	**	**	3,269	***	***	955	108,166,715	33,089				
Stonington (11)	30	18,395,596	**	**	289	***	***	0	6,165,248	21,333				
Van Buren (33)	10	23,098,958	**	**	107	***	***	0	2,430,305	22,713				
Waterville (13)	52	335,895,542	**	**	2,891	***	***	1,770	93,359,344	32,293				

-- Nondisclosable areas.

** No data available due to the change in Labor Market Areas.

*** Gender breakdown is not available for 1996.

Table 8

Maine Capital Expenditures by Labor Market Area, 1996

Area	Plant Modernization & Equipment Purchas					Foreign Trade		
	Total	New Structures	Existing Structures	Equipment	Planned			
		\$	\$	\$	\$	1997	1998	Imports
Augusta (12)	10,973,818	3,106,853	350,000	7,516,965	9,092,995	5,506,673	13,805,101	8,316,880
Bangor (17)	38,341,916	6,851,075	124,900	31,365,941	35,460,015	37,513,001	40,501,669	39,035,062
Bath-Brunswick (05)	--	--	--	--	--	--	--	--
Belfast (14)	3,167,135	1,466,844	0	1,700,291	1,795,460	588,460	614,442	1,957,690
Biddeford (03)	35,640,125	1,004,165	530,000	34,105,960	26,422,910	8,981,545	10,374,372	62,088,330
Boothbay Harbor (06)	2,085,323	1,062,945	89,100	933,278	1,822,000	212,500	1,000	4,857,259
Bucksport (15)	--	--	--	--	--	--	--	--
Calais (25)	40,367,860	467,716	250,000	39,650,144	22,422,000	25,209,000	21,077,276	120,885,667
Dexter-Pittsfield (19)	10,176,635	2,904,365	75,000	7,197,270	7,975,290	3,712,600	9,615,630	51,423,700
Dover-Foxcroft (31)	5,844,103	119,446	143,209	5,581,448	6,670,886	1,495,136	2,367,641	13,302,559
Ellsworth-Bar Harbor (20)	2,680,538	796,279	34,500	1,849,759	1,912,990	1,159,700	2,370,587	4,533,789
Farmington (24)	167,690,804	1,403,840	46,500	166,240,464	23,280,085	63,596,900	37,233,995	36,998,227
Fort Kent (34)	5,326,946	2,714,248	0	2,612,698	2,977,000	1,569,000	543,695	21,098,636
Greenville (30)	620,000	0	0	620,000	550,000	350,000	0	4,084,581
Houlton (28)	2,018,692	196,800	0	1,821,892	1,965,725	1,126,000	7,325,276	1,629,338
Jonesport-Milbridge (16)	329,542	23,986	0	305,556	260,800	452,000	1,892,700	6,642,967
Kittery-York (01)	2,278,948	223,666	0	2,055,282	3,413,950	2,071,000	1,720,866	151,609,526
Lewiston-Auburn (08)	27,713,903	4,381,713	23,000	23,309,190	43,346,902	56,244,502	45,081,406	63,195,616
Lincoln-Howland (23)	6,999,995	695,524	89,086	6,215,385	5,259,100	4,428,100	4,245,681	1,994,307
Machias-Eastport (18)	427,852	41,902	0	385,950	1,007,000	4,463,000	350,000	8,833,839
Madawaska (35)	--	--	--	--	--	--	--	--
Millinocket-E. Millinocket (27)	--	--	--	--	--	--	--	--
Norway-Paris (10)	2,550,624	222,960	0	2,327,664	5,993,188	2,947,700	7,260,209	2,103,529
Outer Bangor (21)	1,513,358	99,136	0	1,414,222	2,849,000	796,000	15,000	75,000
Patten-Island Falls (26)	3,103,956	336,000	0	2,767,956	660,000	318,500	9,612,151	1,076,677
Portland (04)	67,042,611	14,637,341	5,562,683	46,842,587	496,909,586	376,230,140	36,316,826	367,067,502
Presque Isle-Caribou (32)	8,936,565	526,554	79,000	8,331,011	9,690,000	9,231,208	26,025,575	6,868,823
Rockland (09)	12,235,028	4,132,766	84,415	8,017,847	27,362,350	11,980,500	44,409,829	78,273,666
Rumford (22)	--	--	--	--	--	--	--	--
Sanford (02)	32,898,784	5,415,732	0	27,483,052	27,985,263	29,821,000	11,343,906	17,224,875
Sebago Lakes Region (07)	4,348,026	210,445	240,000	3,897,581	5,694,122	891,500	3,766,000	21,253,992
Skowhegan (29)	46,686,634	1,014,938	0	45,671,696	52,921,100	52,759,000	52,287,240	34,891,743
Stonington (11)	334,307	66,580	0	267,727	120,000	95,000	10,590	253,497
Van Buren (33)	944,595	118,131	0	826,464	647,500	403,000	964,493	17,954,986
Waterville (13)	17,581,202	1,851,691	1,011,000	14,718,511	163,875,850	16,352,159	18,902,330	30,546,298

-- Nondisclosable areas.

Table 9

**Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996**

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
AUGUSTA (12)	462,480,282	82,462,620	26,067	3,155	***	***
DURABLE GOODS	288,291,262	37,728,060	24,854	1,518	***	***
Stone, Clay & Glass (32)	7,905,075	1,942,735	24,907	78	***	***
Machinery, incl. Computers (35)	19,305,335	6,615,869	29,145	227	***	***
NONDURABLE GOODS	174,189,020	44,734,560	23,327	1,637	***	***
Food (20)	59,199,958	6,685,603	27,626	242	***	***
Textiles (22)	66,837,104	19,779,949	25,655	771	***	***
Printing & Publishing (27)	36,962,831	12,448,936	26,044	478	***	***
BANGOR (17)	788,489,021	131,694,564	30,973	4,252	***	***
DURABLE GOODS	290,509,459	53,841,982	29,454	1,828	***	***
Lumber & Wood Products (24)	50,792,932	8,519,186	27,660	308	***	***
Electronic Eqpt., ex. Comps. (36)	36,271,662	8,629,287	26,389	327	***	***
Transportation Equipment (37)	80,905,865	10,916,248	28,354	385	***	***
NONDURABLE GOODS	497,979,562	77,852,582	32,117	2,424	***	***
Food (20)	30,777,170	4,644,633	21,306	218	***	***
Printing & Publishing (27)	35,611,378	12,928,773	27,104	477	***	***
Leather (31)	33,618,567	5,529,527	15,889	348	***	***
BATH-BRUNSWICK (05)	—	—	—	—	***	***
BELFAST (14)	107,396,912	24,292,239	19,798	1,227	***	***
DURABLE GOODS	36,796,071	9,989,553	23,178	431	***	***
Lumber & Wood Products (24)	27,705,992	6,747,571	24,272	278	***	***
Machinery, incl. Computers (35)	1,213,097	553,188	27,659	20	***	***
Transportation Equipment (37)	3,770,415	1,245,382	20,087	62	***	***
NONDURABLE GOODS	70,600,841	14,302,686	17,968	796	***	***
Food (20)	41,473,223	7,394,990	15,568	475	***	***
Apparel (23)	17,171,359	3,974,407	18,315	217	***	***
BIDDEFORD (03)	637,882,640	142,464,525	28,453	5,007	***	***
DURABLE GOODS	280,045,964	69,313,922	28,857	2,402	***	***
Lumber & Wood Products (24)	17,490,018	4,136,367	27,035	153	***	***
Fabricated Metals (34)	74,551,735	21,198,707	32,917	644	***	***
Machinery, incl. Computers (35)	49,684,694	12,049,222	32,742	368	***	***
Electronic Eqpt., ex. Comps. (36)	104,002,785	24,099,245	25,802	934	***	***
Transportation Equipment (37)	20,253,962	4,612,546	24,933	185	***	***

— Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
<u>BIDDEFORD (03) (Continued)</u>						
NONDURABLE GOODS	357,836,676	73,150,603	28,081	2,605	***	***
Food (20)	883,850	189,322	11,137	17	***	***
Printing & Publishing (27)	85,578,542	19,574,451	22,867	856	***	***
Rubber & Plastics (30)	113,628,627	22,317,176	35,368	631	***	***
BOOTHBAY HARBOR (06)	36,203,409	10,229,120	20,540	498	***	***
DURABLE GOODS	24,405,638	7,486,176	22,824	328	***	***
Lumber & Wood Products (24)	2,220,997	411,334	13,269	31	***	***
Transportation Equipment (37)	11,145,923	4,031,917	24,436	165	***	***
NONDURABLE GOODS	11,797,771	2,742,944	16,135	170	***	***
Food (20)	4,644,195	455,472	11,387	40	***	***
Printing & Publishing (27)	3,752,029	1,075,976	16,553	65	***	***
BUCKSPORT (15)	--	--	--	--	***	***
CALAIS (25)	279,979,876	41,886,033	39,404	1,063	***	***
DEXTER-PITTSFIELD (19)	421,319,714	73,106,102	22,093	3,309	***	***
DURABLE GOODS	138,738,776	17,178,160	22,996	747	***	***
NONDURABLE GOODS	282,580,938	55,927,942	21,830	2,562	***	***
Textiles (22)	41,849,864	9,392,572	19,650	478	***	***
Apparel (23)	7,384,741	2,842,292	19,205	148	***	***
Printing & Publishing (27)	1,264,028	445,932	8,258	54	***	***
Leather (31)	210,022,305	41,747,387	22,850	1,827	***	***
Lumber & Wood Products (24)	35,850,221	8,225,089	23,433	351	***	***
Stone, Clay & Glass (32)	1,875,972	880,694	17,973	49	***	***
DOVER-FOXCROFT (31)	163,258,231	42,680,678	23,096	1,848	***	***
DURABLE GOODS	80,746,013	22,065,451	21,381	1,032	***	***
Lumber & Wood Products (24)	35,850,221	8,225,089	23,433	351	***	***
Stone, Clay & Glass (32)	1,875,972	880,694	17,973	49	***	***
NONDURABLE GOODS	82,512,218	20,615,227	25,264	816	***	***

-- Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
ELLSWORTH-BAR HARBOR (20)	92,863,648	26,308,274	23,138	1,137	***	***
DURABLE GOODS	50,788,781	16,635,056	25,436	654	***	***
Lumber & Wood Products (24)	10,091,485	1,468,818	20,400	72	***	***
Stone, Clay & Glass (32)	937,755	199,299	14,236	14	***	***
Fabricated Metals (34)	5,185,065	1,009,642	22,436	45	***	***
Machinery, incl. Computers (35)	543,439	157,370	17,486	9	***	***
Transportation Equipment (37)	31,477,774	12,522,781	29,396	426	***	***
NONDURABLE GOODS	42,074,867	9,673,218	20,027	483	***	***
Food (20)	31,365,109	5,758,611	19,455	296	***	***
Printing & Publishing (27)	5,207,892	1,968,829	18,751	105	***	***
FARMINGTON (24)	851,368,939	120,902,516	30,143	4,011	***	***
DURABLE GOODS	85,867,945	20,868,555	22,807	915	***	***
Lumber & Wood Products (24)	77,996,596	19,169,915	23,068	831	***	***
Fabricated Metals (34)	3,318,000	835,275	21,981	38	***	***
Machinery, incl. Computers (35)	675,394	176,354	25,193	7	***	***
NONDURABLE GOODS	765,500,994	100,033,961	32,310	3,096	***	***
Food (20)	1,564,324	412,517	11,786	35	***	***
Printing & Publishing (27)	7,800,305	2,551,672	24,302	105	***	***
Leather (31)	83,348,815	19,977,327	16,538	1,208	***	***
FORT KENT (34)	65,564,394	10,767,065	21,321	505	***	***
DURABLE GOODS	48,177,394	6,549,246	23,990	273	***	***
NONDURABLE GOODS	17,387,000	4,217,819	18,180	232	***	***
GREENVILLE (30)	15,737,149	2,853,905	22,650	126	***	***
HOUULTON (28)	53,969,704	10,919,528	18,958	576	***	***
DURABLE GOODS	31,509,352	7,101,449	17,978	395	***	***
NONDURABLE GOODS	22,460,352	3,818,079	21,094	181	***	***
JONESPORT-MILBRIDGE (16)	67,519,755	7,545,178	13,099	576	***	***
DURABLE GOODS	683,945	170,200	13,092	13	***	***
NONDURABLE GOODS	66,835,810	7,374,978	13,051	563	***	***
Food (20)	61,259,489	4,916,583	12,542	392	***	***

-- Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
KITTERY-YORK (01)	216,541,844	25,864,480	32,331	800	***	***
DURABLE GOODS	42,245,418	12,068,252	32,973	366	***	***
Machinery, incl. Computers (35)	2,597,610	1,020,668	44,377	23	***	***
Transportation Equipment (37)	1,725,438	947,842	27,878	34	***	***
NONDURABLE GOODS	174,296,426	13,796,228	31,789	434	***	***
LEWISTON-AUBURN (08)	1,007,704,550	205,920,380	26,272	7,838	***	***
DURABLE GOODS	208,432,782	61,908,431	29,133	2,125	***	***
Lumber & Wood Products (24)	45,900,135	9,905,862	24,580	403	***	***
Furniture (25)	13,986,898	4,418,587	25,840	171	***	***
Stone, Clay & Glass (32)	19,827,324	5,930,037	24,204	245	***	***
Fabricated Metals (34)	25,748,773	6,057,103	32,219	188	***	***
Machinery, Incl. Computers (35)	18,414,958	6,738,864	26,955	250	***	***
Measuring Equipment (38)	4,367,416	1,175,741	26,128	45	***	***
NONDURABLE GOODS	799,271,768	144,011,949	25,208	5,713	***	***
Food (20)	150,001,550	20,310,797	37,063	548	***	***
Textiles (22)	121,596,918	23,549,091	24,378	966	***	***
Paper (26)	208,908,642	27,409,245	27,883	983	***	***
Printing & Publishing (27)	76,655,177	16,909,376	23,420	722	***	***
Rubber & Plastics (30)	159,220,787	30,722,644	28,109	1,093	***	***
Leather (31)	65,501,445	19,917,646	17,502	1,138	***	***
Miscellaneous (39)	7,329,323	3,122,033	21,681	144	***	***
LINCOLN-HOWLAND (23)	181,074,549	33,555,394	34,345	977	***	***
MACHIAS-EASTPORT (18)	42,372,705	9,594,346	15,351	625	***	***
DURABLE GOODS	5,791,861	924,577	18,869	49	***	***
NONDURABLE GOODS	36,580,844	8,669,769	15,052	576	***	***
Food (20)	22,000,590	5,024,255	13,434	374	***	***
Printing & Publishing (27)	745,539	230,935	10,497	22	***	***
MADAWASKA (35)	--	--	--	--	--	--
MILLINOCKET-E. MILNCKT. (27)	--	--	--	--	--	--

-- Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
NORWAY-PARIS (10)	97,264,259	30,087,096	22,123	1,360	***	***
DURABLE GOODS	71,301,561	21,667,887	20,784	1,043	***	***
Lumber & Wood Products (24)	53,573,272	14,505,902	18,292	793	***	***
Furniture & Fixtures (25)	3,995,000	1,410,091	16,787	84	***	***
Machinery, incl. Computers (35)	13,433,292	5,649,436	35,756	158	***	***
NONDURABLE GOODS	25,962,698	8,409,209	26,527	317	***	***
Printing & Publishing (27)	4,582,007	1,580,144	21,069	75	***	***
OUTER BANGOR (21)	14,856,413	2,936,650	20,393	144	***	***
PATTEN-ISLAND FALLS (26)	44,747,789	7,133,043	23,936	298	***	***
PORTLAND (04)	1,693,298,957	437,491,177	33,786	12,949	***	***
DURABLE GOODS	624,179,948	203,237,703	35,575	5,713	***	***
Lumber & Wood Products (24)	76,689,127	17,907,820	28,157	636	***	***
Stone, Clay & Glass (32)	14,507,276	3,898,372	28,249	138	***	***
Fabricated Metals (34)	143,404,100	26,357,946	26,759	985	***	***
Machinery, incl. Computers (35)	144,714,452	44,975,161	33,514	1,342	***	***
Electronic Eqpt., ex. Computers (36)	212,006,873	99,873,849	45,667	2,187	***	***
Transportation Equipment (37)	15,958,637	4,096,229	22,142	185	***	***
Measuring Equipment (38)	10,033,205	4,018,396	24,354	165	***	***
NONDURABLE GOODS	1,069,119,009	234,253,474	32,373	7,236	***	***
Food (20)	442,148,494	57,415,984	26,181	2,193	***	***
Textiles (22)	6,431,630	1,495,173	23,362	64	***	***
Apparel (23)	9,102,419	2,991,357	19,810	151	***	***
Printing & Publishing (27)	145,614,466	45,295,379	28,506	1,589	***	***
Rubber & Plastics (30)	34,007,995	4,483,604	28,741	156	***	***
Miscellaneous (39)	16,111,077	4,422,040	21,677	204	***	***
PRESQUE ISLE-CARIBOU (32)	311,050,025	45,571,554	22,616	2,015	***	***
DURABLE GOODS	153,368,407	23,231,197	24,899	933	***	***
Lumber & Wood Products (24)	140,605,997	19,878,071	25,984	765	***	***
Stone, Clay & Glass (32)	1,893,699	414,823	17,284	24	***	***
Fabricated Metals (34)	7,864,861	2,376,454	21,604	110	***	***
Machinery, incl. Computers (35)	1,216,771	400,761	19,084	21	***	***
NONDURABLE GOODS	157,861,618	22,340,357	20,647	1,082	***	***
Food (20)	113,292,332	14,099,792	18,926	745	***	***
Miscellaneous (39)	400,379	67,474	7,497	9	***	***

-- Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
ROCKLAND (09)	318,382,105	64,431,836	24,810	2,597	****	***
DURABLE GOODS	163,479,134	37,030,487	25,157	1,472	***	***
Stone, Clay & Glass (32)	30,833,636	4,575,366	27,397	167	***	***
Fabricated Metals (34)	16,339,941	5,377,296	20,762	259	***	***
Machinery, incl. Computers (35)	49,551,086	5,959,903	31,871	187	***	***
Electronic Eqpt., ex. Computers (36)	36,412,350	11,692,947	25,419	460	***	***
Transportation Equipment (37)	18,892,516	7,642,926	23,589	324	***	***
NONDURABLE GOODS	154,902,971	27,401,349	24,357	1,125	***	***
Food (20)	25,933,093	4,132,954	15,139	273	***	***
Apparel (23)	4,372,733	1,509,383	25,583	59	***	***
Printing & Publishing (27)	34,877,597	8,231,381	21,106	390	***	***
Miscellaneous (39)	4,233,610	1,382,405	23,040	60	***	***
RUMFORD (22)	—	—	—	—	—	—
SANFORD (02)	1,080,655,879	176,779,543	32,180	5,494	***	***
DURABLE GOODS	939,345,183	146,994,944	33,370	4,405	***	***
Lumber & Wood Products (24)	50,721,586	5,215,815	27,308	191	***	***
Furniture & Fixtures (25)	73,791,239	18,331,336	31,606	580	***	***
Electronic Eqpt., ex. Computers (36)	216,007,126	42,827,258	27,106	1,580	***	***
NONDURABLE GOODS	141,310,696	29,784,599	27,350	1,089	***	***
Textiles (22)	20,367,049	5,227,676	20,995	249	***	***
Paper (26)	90,000	29,290	14,645	2	***	***
Printing & Publishing (27)	9,292,859	1,083,211	22,567	48	***	***
Rubber & Plastics (30)	101,550,489	21,354,803	31,968	668	***	***
SEBAGO LAKES REGION (07)	168,014,587	38,917,632	23,346	1,667	***	***
DURABLE GOODS	72,541,336	20,892,173	26,083	801	***	***
Lumber & Wood Products (24)	36,517,031	8,374,083	21,808	384	***	***
Fabricated Metals (34)	1,240,593	286,986	12,478	23	***	***
Machinery, incl. Computers (35)	19,682,809	7,714,008	38,188	202	***	***
NONDURABLE GOODS	95,473,251	18,025,459	20,815	866	***	***
Apparel (23)	3,417,066	1,152,061	12,522	92	***	***
Printing & Publishing (27)	1,560,589	454,294	18,929	24	***	***
SKOWHEGAN (29)	796,246,351	108,166,715	33,089	3,269	***	***
DURABLE GOODS	99,855,423	24,251,283	19,733	1,229	***	***
Lumber & Wood Products (24)	95,914,076	23,784,796	19,738	1,205	***	***

— Nondisclosable areas.

*** Gender breakdown is not available for 1996.

Table 9 (Continued)

Census of Maine Manufactures
By Labor Market Area and Major Industry, 1996

Area	Value of Product \$	Gross Wages \$	Average Wages \$	Number of Workers		
				Total	Male	Female
SKOWHEGAN (29)						
NONDURABLE GOODS	696,390,928	83,915,432	41,135	2,040	***	***
Printing & Publishing (27)	615,649	174,261	15,842	11	***	***
Leather (31)	67,376,951	14,237,459	17,841	798	***	***
STONINGTON (11)						
DURABLE GOODS	8,196,012	3,323,250	24,987	133	***	***
Transportation Equipment (37)	7,547,337	3,262,586	25,690	127	***	***
NONDURABLE GOODS	10,199,584	2,841,998	18,218	156	***	***
Printing & Publishing (27)	6,838,238	1,984,631	21,809	91	***	***
VAN BUREN (33)						
DURABLE GOODS	335,895,542	93,359,344	32,293	2,891	***	***
Lumber & Wood Products (24)	50,038,325	6,649,401	31,514	211	***	***
Machinery, incl. Computers (35)	47,514,286	13,150,221	42,013	313	***	***
NONDURABLE GOODS	235,138,438	72,879,522	31,225	2,334	***	***
Food (20)	2,743,666	556,534	12,943	43	***	***
Printing & Publishing (27)	5,947,920	2,130,681	24,491	87	***	***

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

*** Gender breakdown is not available for 1996.

Table 10.**Census of Maine Manufactures by Plant Size, 1996**

Establishments Employing:	Number Reporting	\$	Employment			Unionized Workers	Gross Wages	Average Wages	
			Total	Male	Female				
0 - 50	1,911	\$1,676,245,779	17,053	***	***	724	\$388,361,973	\$22,774	
51 - 100	122	976,361,846	8,670	***	***	806	209,628,476	24,179	
101 - 250	107	2,084,432,430	16,032	***	***	1,114	412,407,534	25,724	
251 - 500	42	2,485,947,495	15,055	***	***	3,914	443,104,917	29,432	
501 - 1000	16	2,112,633,802	10,142	***	***	3,676	361,525,637	35,646	
1001 and Over	10	3,650,831,256	19,167	***	***	10,278	800,728,811	41,776	
Inactive or Out of Business During 1996	318	62,077,121	1,094	***	***	45	24,477,188	22,374	
Plant Modernization & Equipment Purchases									
Establishments Employing:	Total	\$	New Structures	Existing Structures	Equipment	Planned		Trade	
								Imports	
						1997	1998	\$	
0 - 50	\$67,948,413	\$13,358,552	\$2,794,168	\$51,795,693	\$61,675,125	\$27,937,312	\$28,447,801	\$119,148,053	
51 - 100	64,947,130	10,696,287	89,100	54,161,743	34,784,408	25,215,000	48,633,854	65,684,507	
101 - 250	79,769,098	12,228,877	124,900	67,415,321	236,126,934	81,322,159	142,647,750	185,698,670	
251 - 500	78,532,769	9,016,881	850,000	68,665,888	107,633,823	103,671,545	110,208,849	321,277,432	
501 - 1000	128,856,332	6,959,058	0	121,897,274	126,643,527	127,691,208	112,422,474	303,555,043	
1001 and Over	290,117,970	22,558,850	5,000,000	262,559,120	593,740,000	527,559,000	214,397,799	292,418,761	
Inactive or Out of Business During 1996	587,187	157,112	0	430,075	350,250	347,600	5,929,944	289,000	

*** Gender breakdown is not available for 1996.

APPENDIX A

Technical Notes and Definitions

ACTUAL DOLLARS (Real) are dollars that have not been adjusted for inflation and reflect the actual value.

ADJUSTED DOLLARS (Constant) are a measure of the cost of goods or services with the effects of inflation removed.

AVERAGE GROSS WAGES is the figure obtained by dividing GROSS WAGES by the TOTAL EMPLOYMENT.

DURABLE GOODS are manufactured products designed to withstand wear and decay; e.g., furniture, metals, machinery, transportation equipment.

EMPLOYMENT is the number of employees reported in each month, as of the payroll period including the 12th of the month, averaged at the establishment level over the full twelve months.

ESTABLISHMENT is defined as a single physical location where industrial operations are performed; it is, therefore, a place of business rather than a legal entity or company which may have units in many locations. Where appropriate (e.g., logging operations) combined have been assigned to no specific civil division, merely to the county in which said principal location is found. A small number of multi-county operations report on a statewide basis.

EXPENDITURES FOR PLANT MODERNIZATION AND EQUIPMENT (or Capital Expenditures) is the actual amount spent during the survey year and planned for the two succeeding years for three categories: New Structures and/or Additions or Alterations to Existing Structures, Purchase of Existing Structures, and Purchase of New or Used Machinery or Equipment. Land costs are excluded.

FOREIGN TRADE - EXPORTS is the sales value of goods manufactured at an establishment that are shipped to foreign countries either directly or via out-of-state agents. **IMPORTS** is the cost of materials imported from foreign countries for use in the manufacturing process at an establishment.

GROSS WAGES shows total earnings during the calendar year of all employees before deductions, as reported to the Maine Bureau of Employment Security for Unemployment Insurance taxes. Before 1976, executives were excluded and wages were reported directly to the Bureau of Labor Standards. Because various fringe benefits such as payroll taxes, insurance, etc. paid by employers, are excluded, this data does not represent total labor costs on the part of the employer.

NONDURABLE GOODS are manufactured products that have a shorter life expectancy than durable goods; e.g., food, textiles, paper products, leather.

STANDARD INDUSTRIAL CLASSIFICATION (SIC). The Standard Industrial Classification system as compiled by the Executive Office of the President, Office of Management and Budget, is used to determine the industry title applicable to each establishment. Descriptions of major industry groups may be found in Appendix B. Each establishment has been classified according to its principal activity.

VALUE OF PRODUCT is the selling price of all goods manufactured or processed (including inventories) during the calendar year. If industrial operations were on a contractual basis, the total of amounts received for contract work or services performed has been included.

WORKERS UNDER UNION CONTRACT is the number of workers organized under a union contract and/or a collective bargaining agreement. It represents the number from one representative payroll period; the comparative figure for **NUMBER OF WORKERS** is an average for the year.

Appendix A (Continued)

Shown below is a copy of the 1996 Census of Maine Manufactures form mailed to Maine's manufacturing establishments in February, 1997.

Maine Department of Labor
Bureau of Labor Standards
45 State House Station
Augusta, Maine 04333
Telephone No. 207-624-6446

IMPORTANT: The filing of this report is required of all manufacturers and processors in the State of Maine under Title 28, Secs. 42, 43, 46, RS 1964. Penalties for failure to neglect to file are \$25 to \$100 fine, imprisonment up to 30 days or both. When, for any reason, it is impossible to furnish exact answers to any inquiry, make the best possible estimate and add the letter "E" to indicate so. Please read the instructions on the back of this report.

COMPLETE AND RETURN THIS REPORT BY

April 30, 1997

RETAIN THIS COPY FOR YOUR FILES

Keep Unlabeled Copy For Your Files
Please Make Necessary Changes
To Address Label

**CENSUS OF
MAINE MANUFACTURES
1996**

I. ESTABLISHMENTS COVERED IN THIS REPORT

If this report covers two or more establishments in different locations, please give approximate percent of operation in each.

(City or Town name if different from mailing address)	(County)	(Number of Units)	(Approximate % of Operation)

II. DESCRIPTION, QUANTITY, AND VALUE OF PRODUCT

A. Description of Principal Products Produced (List Items Separately)	B. Principal Materials Used for Each Product Listed	C. Was Material used Produced in this Establishment?		D. Quantity Produced Indicate Unit Measure (e.g. tons, lbs., cords, cartons, etc.)	E. Gross Value of Product (Omit Cents)
		Yes	No		
1.					\$
2.					
3.					
4.					
5.					
6. All Other Products					
7. Receipts for work done by you on material owned by others, etc. (Contract or Job work)					
8. Receipts for custom work, repairing or installation of your own product (Sales of scrap, waste recovery)					
9. Re-sale of purchased products not manufactured or processed by you					
10. TOTAL OF LINES 1-9					

III. CAPITAL EXPENDITURES (excluding land costs)	Amount Actually Spent in 1996	Amount of Planned Expenditures for	
		1997	1998
A. New Structures, Additions, or Alterations to Existing Structures	\$	\$	\$
B. Purchase of Existing Structures			
C. Purchase of New or Used Machinery and Equipment			

IV. EXPORTS - IMPORTS (Foreign Trade)

A. Estimated Value of Exports \$	B. Estimated Value of Imports \$
----------------------------------	----------------------------------

V. UNION STATUS		
Is this establishment organized under a union contract and/or collective bargaining agreement? <input type="checkbox"/> No <input checked="" type="checkbox"/> Yes		
If Yes, please fill in the following:		
Name of Union _____		
Number of workers covered by union contract _____		

VI. TEMPORARY CONTRACT LABOR

The object of this question is to determine the number of temporary contract workers contracted through employment agencies used in manufacturing in a manner that is as close as possible to that used to report regular employees. The monthly number of workers should be for the week including the 12th of the month.

Total cost of temporary contract labor purchased during the year: \$ _____

	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Male												
Female												
Total												

Appendix A (Continued)

VII. DEFENSE RELATED ACTIVITIES

1. Does any of your production include work done for the defense industry? Yes No
2. What percentage of your gross value of product is defense related? _____ %
 - a. Produced under contract with Defense Dept. Agencies? _____ %
 - b. Produced under subcontract with other defense contractors? _____ %
3. How does your company expect to respond to declining defense orders?
New products _____ Downsize _____ Not applicable _____
New markets _____ Other _____

VIII. PURCHASING AND SALES ACTIVITIES

1. What percentage of your total annual purchases are from companies located in Maine? _____ %
2. What percentage of your total annual sales are made to companies located in Maine? _____ %

INSTRUCTIONS and EXPLANATION NOTES

GENERAL: If this establishment has been sold to others, or has gone out of business, return this form with the name and address of the successor, if any, and the date of such sale or discontinuance. This schedule must be filed to reflect manufacturing operations during the year even though addressee discontinued business during or after that year. **PARTIAL YEAR REPORTS ARE REQUIRED.** New firms organized or beginning operations during the year must also file.

The purpose of this report is to determine the condition of industry in the state for the calendar year under consideration and it is clear that the inclusion in our tabulation of reports for establishments filed under a fiscal year basis which do not reflect calendar year data can only operate to defeat this purpose. It is necessary therefore that this report be prepared to reflect calendar year operations, subject to this consideration: If, in the considered judgment of the responsible authority in the reporting manufacturer's organization, the financial data called for in the schedule do not materially differ, whether on a calendar or fiscal basis, fiscal year figures will be accepted as representative of the calendar year operations. **HOWEVER, THE NUMBER OF CONTRACT WORKERS AND COSTS SHOULD BE REPORTED ON A CALENDAR YEAR BASIS IN EVERY CASE.**

ITEM I: List cities or towns in which the establishments are located. Also indicate the number of establishments or separate production units located at that city or town which are covered or included within this report. If any change has taken place in the name, address, or location please make the necessary changes on the address label.

ITEM II: Describe and list separately your products as fully as possible in column (A). In column (B) indicate the basic materials used to make each item, and in column (C) check whether the basic materials were produced in the same establishment. Indicate in column (D) the quantity produced and also the unit of measure (example: cubic feet, cords, thousand board feet, quarts, gallons, pounds). In column (E) state manufacturer's selling value at this establishment of all goods produced during the year whether sold or not. **DO NOT** consider your annual sales as representing your product value unless they are identical. Sub-item 7 is found principally in the textile finishing, apparel, logging and lumbering industries where certain operations are performed on materials owned by others - total receipts for such work should be reported.

ITEM III: The purpose of this inquiry is to determine the amounts invested or to be invested in the physical productive capacity of the State's manufacturing industries. It is highly important that we have an indication of the planned investment as well as that which has already been effected. The figures are confidential and released only in summary form.

ITEM IV: A. Enter the estimated sales value of goods manufactured at this establishment that were shipped to foreign countries, either directly or via out-of-state agents.

B. Enter the estimated cost of materials imported from foreign countries for use in the manufacturing process at this establishment.

PLEASE READ INSTRUCTIONS - If you have further questions, please contact this office.

Maine Department of Labor
Bureau of Labor Standards
Technical Services Division
45 State House Station
Augusta, Maine 04333-0045
Telephone No. 207-624-8446

PLEASE NOTE: THESE DATA ARE STRICTLY CONFIDENTIAL AND WILL NOT BE DIVULGED IN ANY WAY WHICH WILL REVEAL INDIVIDUAL INFORMATION. DATA ARE USED IN SUMMARY TABULATIONS ONLY.

According to law, the Director of the Bureau of Labor Standards may furnish a written or printed list of interrogatories and require full and complete answers thereto under oath. Pursuant thereto, I, the undersigned, have examined this report and to the best of my knowledge and belief it is a true and correct and complete return.

Name (print or type).....

.....
(Date)

Signature.....

Official Title.....

Telephone Number of Firm.....

Appendix B

Major Industry Descriptions, 1987 Standard Industrial Classification Manual

THE DIVISION AS A WHOLE

The manufacturing division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power driven machines and materials handling equipment. Establishments engaged in assembling component parts of manufactured products are also considered manufacturing if the new product is neither a structure nor other fixed improvement. Also included is the blending of materials, such as lubricating oils, plastics, resins, or liquors.

The materials processed by manufacturing establishments include products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing establishments. The new product of a manufacturing establishment may be "finished" in the sense that it may be "semi-finished" to become a raw material for an establishment engaged in further manufacturing. For example, the product of the copper smelter is the raw material used in electrolytic refineries; refined copper is the raw material used by certain electrical equipment manufacturers.

The materials used by manufacturing establishments may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another which is under the same ownership. Manufacturing production is usually carried on for the wholesale market, for interplant transfer, or to order for industrial users, rather than for direct sale to the domestic consumer. (The two digits listed below represent the major manufacturing divisions.)

20 FOOD AND KINDRED PRODUCTS: This major group includes establishments manufacturing or processing food and beverages for human consumption and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

22 TEXTILE MILL PRODUCTS: This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broad woven fabric, narrow woven fabric, knit fabric, and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabric, and knit apparel; (4) coating, waterproofing, or otherwise treated fabric; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

This classification makes no distinction between the two types of organizations which operate in the textile industry: (1) the "integrated" mill which purchases materials, produces textiles, and related articles within the establishment, and sells the finished products; and (2) the "contract" or "commission" mill which processes materials owned by others. Converters or other manufacturing industries; establishments which assign materials to contract mills for processing (other than knitting) are classified in nonmanufacturing industries; establishments which assign yarns to outside contractors or commission knitters for the production of knit products are also classified in this Group.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS: This major group, known as the cutting-up and needle trades, includes establishments producing clothing and fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs.

Included in the apparel industries are three types of establishments: (1) the "regular" or insider factories, (2) contract factories, and (3) apparel jobbers. The regular factories perform all of the usual manufacturing functions within their own plant; the contract factories manufacturing apparel from materials owned by others; and apparel jobbers perform the entrepreneurial functions of a manufacturing company, such as buying raw materials, designing and preparing samples, arranging for the manufacture of the garments from their materials and selling of the finished apparel.

Custom tailors and dressmakers not operating on a factory basis are classified in Retail Trade; establishments which purchase and resell finished garments but do not perform the functions of the apparel jobbers are classified in Wholesale Trade.

Appendix B (Continued)

24 LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE: This major group includes logging camps engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or wood substitutes. Certain types of establishments producing wood products are classified elsewhere. For example, furniture and office and store fixtures are classified in Major Group 25; musical instruments, toys, and playground equipment, and caskets in Major Group 39. Woodworking in connection with construction, in the nature of reconditioning and repair, or performed to individual order, is classified in nonmanufacturing industries.

25 FURNITURE AND FIXTURES: This major group includes establishments engaged in manufacturing household, office, public building, and restaurant furniture; and office and store fixtures. Establishments primarily engaged in the production of millwork and wood kitchen cabinets are classified in Major Group 24; cut stone and concrete furniture in Major Group 32; laboratory and hospital furniture in Major Group 38; beauty and barber shop furniture in Major Group 39; and woodworking to individual order or in the nature of reconditioning and repair in nonmanufacturing industries.

26 PAPER AND ALLIED PRODUCTS: This major group includes the manufacture of pulps from wood and other cellulose fibers and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes. Certain types of converted paper products are classified elsewhere, such as abrasive paper in Major Group 32; carbon paper in Major Group 39; and photosensitized and blueprint paper in Major Group 38.

27 PRINTING, PUBLISHING, AND ALLIED PRODUCTS: This major group includes establishments engaged in printing by one or more of the common processes, such as letter press, lithography, gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding, typesetting, engraving, photoengraving, and electrotyping. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing. News syndicates are classified in Service Industries, and textile printing and finishing in Major Group 22.

28 CHEMICALS AND ALLIED PRODUCTS: This major group includes establishments producing basic chemicals and establishments manufacturing products by predominantly chemical processes. Establishments classified in this major group manufacture three general classes of products: (1) basic chemicals, such as acids, alkalies, salts, and organic chemicals; (2) chemical products to be used in further manufacture, such as synthetic fibers, plastics materials, dry colors, and pigments; (3) finished chemical products to be used for ultimate consumption, such as drugs, cosmetics, and soaps; or to be used as materials or supplies in other industries, such as paints, fertilizers, and explosives. The mining of natural rock salt is classified in mining industries. Establishments primarily engaged in manufacturing nonferrous metals and high percentage ferrous alloys are classified in Major Group 33; silicon carbide in Major Group 32; baking powder, other leavening compounds, and starches in Major Group 20; and artists' colors in Major Group 39. Establishments primarily engaged in packaging, repackaging, and bottling of purchased chemical products, but not engaged in manufacturing chemicals and allied products, are classified in trade industries.

29 PETROLEUM REFINING AND RELATED INDUSTRIES: This major group includes establishments primarily engaged in petroleum refining, manufacturing paving and roofing materials, and compounding lubricating oils and greases from purchased materials. Establishments manufacturing and distributing gas to consumers are classified in public utilities industries, and those primarily engaged in producing coke and byproducts in Major Group 33.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS: This major group includes establishments manufacturing from natural, synthetic, or reclaimed rubber, gutta-percha, balata, or gutta siak, rubber products such as tires, rubber footwear, mechanical rubber goods, heels and soles, flooring, and rubber sundries. This group also includes establishments primarily manufacturing tires, but establishments primarily recapping and retreading automobile tires are classified in Services. This group also includes establishments engaged in molding primary plastics for the trade, and manufacturing miscellaneous finished plastics products. The manufacture of elastic webbing is classified in Major Group 22; products made of elastic webbing and garments made from the rubberized fabrics in Major Group 23; and synthetic rubber in Major Group 28.

31 LEATHER AND LEATHER PRODUCTS: This major group includes establishments engaged in tanning, currying, and finishing hides and skins, and establishments manufacturing finished leather and artificial leather products and some similar products made of other materials. Leather converters are also included.

Appendix B (Continued)

32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS: This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, etc., from materials taken principally from the earth in the form of stone, clay, and sand. When separate reports are available for mines and quarries operated by manufacturing establishments classified in this major group, the mining quarrying activities other than those of Minerals, ground or treated, are classified herein with the manufacturing operations.

If separate reports are not available for crushing, grinding, and other preparation activities of Minerals, ground or treated, these establishments are classified in Mining.

33 PRIMARY METAL INDUSTRIES: This major group includes establishments engaged in the smelting and refining of ferrous and nonferrous metals from ore, pig, or scrap; in the rolling, drawing, and alloying of ferrous and nonferrous metals; in the manufacture of castings and other basic products of ferrous and nonferrous metals; and in the manufacture of nails, spikes, and insulated wire and cable. This major group also includes the production of coke. Establishments primarily engaged in manufacturing metal forgings or stampings are classified in Major Group 34.

34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in fabricating ferrous and nonferrous metal products such as metal cans, tinware, hand tools, cutlery, general hardware, and nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products not elsewhere classified. Certain important segments of the metal fabricating industries are classified in other major groups, such as machinery in Major Groups 35 and 36; transportation equipment, including tanks, in Major Group 37; professional scientific and controlling instruments, watches and clocks in Major Group 38; and jewelry and silverware in Major Group 39. Establishments primarily engaged in producing ferrous and nonferrous metals and their alloys are classified in Major Group 33.

35 INDUSTRIAL AND COMMERCIAL MACHINERY AND COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators; metalworking machinery; special industry machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances.

36 ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS, EXCEPT COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. The manufacture of household appliances is included in this group, but industrial machinery and equipment powered by built-in or detachable electric motors is classified in Major Group 35. Establishments primarily engaged in manufacturing instruments for indicating, measuring, and recording electrical quantities are classified in Major Group 38.

37 TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment such as motorcycles, bicycles, and snowmobiles. Establishments primarily engaged in manufacturing mobile homes are classified in Major Group 24.

38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS, PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS: This major group includes establishments engaged in manufacturing instruments (including professional and scientific) for measuring, testing, analyzing, and controlling, and their associated sensors and accessories; optical instruments and lenses; surveying and drafting instruments; surgical, medical, and dental instruments, equipment, and supplies; ophthalmic goods; photographic equipment and supplies; and watches and clocks.

39 MISCELLANEOUS MANUFACTURING INDUSTRIES: This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware and plated ware; musical instruments; toys, sporting and athletic goods; pens, pencils, and other office and artists' materials; buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

NOTE: More detailed definitions may be obtained directly from the Standard Industrial Classification Manual, 1987 Revision.

Appendix C

Geographic Definitions of Labor Market Areas

This publication has included a tabulation entitled "Economic Areas" (now called Labor Market Areas), since 1954. This series consists of 35 areas which were delineated on the basis of commuting patterns and population density. Only those towns with manufacturing businesses are listed below. A complete listing of the Maine Labor Market Areas can be found in the 1996 Maine Employment Statistical Handbook. It can be ordered by mailing a request to Maine Department of Labor, Labor Market Information Services, Attn.: Publications Unit Manager, 20 Union St., Augusta, ME 04330-6826. There is a charge for the publication. Effective January 1994, the metropolitan and nonmetropolitan areas were redefined. Care should be exercised in making comparisons of these 35 areas with the earlier areas as there have been changes made in many of the regions.

Civil divisions are geographical units of government. Major civil divisions are counties; minor civil divisions are cities, towns, plantations, and townships. The civil division with the largest populations is in bold letters, and the civil division with the most workers employed in manufacturing is underlined. The minor civil divisions contained in the areas are as follows:

Area No.	1995 Population	Town
1	37,717	<u>Berwick</u> , Eliot, Kittery, S. Berwick, York
2	40,843	Alfred, Lebanon, Limerick, N. Berwick, <u>Sanford</u> , Shapleigh, Waterboro
3	64,229	Arundel, <u>Biddeford</u> , Dayton, Kennebunk, Kennebunkport, Lyman, Saco, Wells
4	208,141	Buxton, Cape Elizabeth, Casco, Cumberland, Falmouth, Gorham, Gray, Limington, N. Yarmouth, <u>Portland</u> , Raymond, Scarborough, S. Portland, Standish, Westbrook, Windham, Yarmouth
5	79,822	Arrowsic, <u>Bath</u> , Bowdoin, Bowdoinham, Brunswick , Durham, Edgecomb, Freeport, Georgetown, Harpswell, New Gloucester, Phippsburg, Pownal, Richmond, Topsham, West Bath, Wiscasset, Woolwich
6	14,177	Boothbay , Boothbay Harbor, Bremen, <u>Bristol</u> , Damariscotta, Newcastle, Nobleboro, South Bristol, Southport
7	25,099	Baldwin, <u>Bridgton</u> , Brownfield, Cornish, Denmark, Fryeburg, Harrison, Hiram, Lovell, Naples, Parsonsfield, Porter, Sebago, Stoneham, Sweden, Waterford
8	90,057	Auburn, Greene, <u>Lewiston</u> , Lisbon, Mechanic Falls, Poland, Turner, Sabattus
9	39,859	Camden, Cushing, Friendship, North Haven, Owls Head, <u>Rockland</u> , Rockport, St. George, S. Thomaston, Thomaston, Union, Vinalhaven, Warren, Washington, Waldoboro
10	19,320	Buckfield, Hebron, Minot, <u>Norway</u> , <u>Oxford</u> , Paris, West Paris,
11	8,213	<u>Blue Hill</u> , <u>Brooklin</u> , Deer Isle, Penobscot, Sedgwick, Stonington, Swans Island
12	75,805	<u>Augusta</u> , Belgrade, Chelsea, China, Farmingdale, Fayette, Hallowell, Jefferson, Manchester, Monmouth, Mt. Vernon, Palermo, Pittston, Randolph, Readfield, Sidney, Vassalboro, Wayne, W. Gardiner, Windsor, Winthrop

Appendix C (Continued)

Area No.	1995 Population	Town
13	50,122	Albion, Benton, Burnham, Clinton, Fairfield, Oakland, Smithfield, Thorndike, Troy, Unity, <u>Waterville</u> , Winslow
14	24,611	<u>Belfast</u> , Belmont, Brooks, Dixmont, Frankfort, Islesboro, Liberty, Lincolnville, Monroe, Montville, Morrill, Northport, Searsport, Searsport, Swanville, Waldo
15	8,463	<u>Bucksport</u> , Orland, Stockton Springs
16	5,363	Beals, <u>Cherryfield</u> , Columbia Falls, <u>Jonesport</u> , Milbridge
17	83,460	<u>Bangor</u> , Brewer, Eddington, Hampden, Hermon, Holden, Kenduskeag, Milford, Old Town, Orono, Orrington, Veazie
18	11,763	Cutler, East Machias, <u>Eastport</u> , Jonesboro, Lubec, <u>Machias</u> , Machiasport, Marshfield, Pembroke, Wesley,
19	25,000	Cambridge, Corinna, Detroit, <u>Dexter</u> , Etna, Exeter, Garland, Harmony, Hartland, Newport, Palmyra, <u>Pittsfield</u> , St. Albans, Wellington
20	30,946	Aurora, Bar Harbor, Cranberry Isles, <u>Ellsworth</u> , Franklin, Gouldsboro, Hancock, Lamoine, Mariaville, Mount Desert, Sorrento, <u>Southwest Harbor</u> , Steuben, Sullivan, Surry, Tremont, Trenton, Winter Harbor,
21	11,971	Argyle U, Bradford, Carmel, Charleston, <u>Corinth</u> , Greenbush, Greenfield U, Hudson, Lagrange, Newburgh
22	20,716	Adamstown Twp, Andover, Bethel, Carthage, Dixfield, Gilead, Greenwood, Hanover, Mexico, Peru, Roxbury, <u>Rumford</u> , Woodstock
23	11,853	Burlington, Chester, Enfield, Howland, Lee, <u>Lincoln</u> , Passadumkeag, Prentiss Plt U, Springfield, Winn
24	30,176	Avon, Beattie Twp, Canton, Carrabassett Valley, Chesterville, Coburn Gore, Eustis, Farmington, <u>Jay</u> , Kingfield, Livermore Falls, New Sharon, New Vineyard, Phillips, Rangeley, Strong, Temple, Wilton
25	10,217	Alexander, <u>Baileyville</u> , Baring, Brookton Twp, <u>Calais</u> , Danforth, Grand Lake Stream Plt, Orient, Princeton, Robbinston, T36 MD, Topsfield, Vanceboro, Waite, Weston
26	3,724	Crystal, <u>Island Falls</u> , Patten, Sherman, Stacyville
27	11,780	East Millinocket, Kingman U, Long A Twp, Mattawamkeag, Medway, <u>Millinocket</u> , Haynesville, Reed Plt
28	12,126	Hodgdon, <u>Houlton</u> , Linneus, Littleton, Merrill, Monticello, Oakfield, Smyrna
29	27,693	Anson, Athens, Bingham, Canaan, Caratunk, Comstock Academy Grant, Embden, Highland Plt, Jackman, Madison, Moose River, New Portland, Norridgewock, Pittston Academy Grant, Sandwich Academy Grant, <u>Skowhegan</u> , Solon, The Forks Plt, West Forks Plt,
30	2,401	Beaver Cove Plt, <u>Greenville</u> , Little Squaw Twp, Shirley, T07 R13

Appendix C (Continued)

Area No.	1995 <u>Population</u>	Town
31	13,752	Brownville, Dover-Foxcroft , <u>Guilford</u> , Milo, Monson, Parkman, Sangerville, Sebec
32	38,916	Ashland, Bridgewater, Caribou, Caswell, Chapman, Connor U, <u>Easton</u> , Fort Fairfield, Limestone, Mapleton, Mars Hill, Masardis, Nashville Pt., Oxbow Pt, Perham, Portage Lake, Presque Isle , Wade, Washburn, Westfield
33	2,986	Hamlin, Van Buren
34	6,538	Allagash, Eagle Lake, Fort Kent , St. Francis, St. John Pt., T11 R14, Winterville Pt
35	6,766	Frenchville, Madawaska , St. Agatha

NOTE: Population data is from the 1995 Maine Population Estimates by Civil Division provided by the Maine Department of Human Services, Bureau of Health, Office of Data, Research and Vital Statistics.

Appendix D

Census of Maine Manufactures
by Major Industry Group,
1991-1995

<u>Industry</u>		<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
	<u>Year</u>					
TOTAL	1991	2,427	10,812,751	2,361,885	25,413	92,940
	1992	2,371	11,130,341	2,404,161	26,430	90,965
	1993	2,420	11,656,402	2,443,767	27,587	88,583
	1994	2,426	12,391,422	2,515,830	28,154	89,361
	1995	2,395	13,290,614	2,559,229	29,056	88,078
DURABLE GOODS - TOTAL	1991	1,557	3,854,325	1,076,298	25,754	41,791
	1992	1,506	4,111,198	1,076,079	26,349	40,840
	1993	1,517	4,383,180	1,092,281	27,951	39,079
	1994	1,530	4,831,174	1,139,475	28,482	39,996
	1995	1,515	4,868,271	1,171,576	29,309	39,793
Lumber & Wood Products	1991	886	950,098	198,031	19,126	10,354
	1992	835	1,025,876	206,249	19,950	10,340
	1993	849	1,141,717	215,905	21,159	10,204
	1994	839	1,252,674	223,962	21,757	10,294
	1995	826	1,195,814	233,748	22,487	10,395
Furniture & Fixtures	1991	40	82,228	24,484	22,524	1,087
	1992	44	95,476	23,546	21,661	1,087
	1993	47	99,207	26,753	22,653	1,181
	1994	44	109,975	28,274	24,333	1,162
	1995	43	114,247	29,283	25,178	1,163
Stone, Clay & Glass	1991	98	104,174	30,270	22,159	1,366
	1992	91	112,559	30,134	23,692	1,270
	1993	91	99,192	27,083	23,778	1,139
	1994	91	103,955	28,052	23,593	1,189
	1995	93	101,432	28,910	23,755	1,217
Primary Metals	1991	12	31,862	13,931	26,688	522
	1992	14	34,509	15,862	28,683	553
	1993	12	38,022	15,186	29,260	519
	1994	10	41,829	15,213	30,064	506
	1995	8	45,277	16,862	31,695	532
Fabricated Metals	1991	113	257,393	74,150	26,044	2,847
	1992	116	280,823	76,604	26,691	2,270
	1993	119	313,318	77,783	27,730	2,805
	1994	126	338,355	86,173	27,523	3,131
	1995	122	380,668	94,689	29,270	3,235
Machinery, incl. Computers	1991	183	378,386	99,018	28,709	3,449
	1992	182	403,226	102,378	30,451	3,362
	1993	183	394,691	101,141	30,639	3,301
	1994	195	473,309	116,405	31,589	3,685
	1995	202	497,010	127,434	32,434	3,929

Appendix D (Continued)

<u>Industry</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
DURABLE GOODS (con't.)						
Electronic Equipment, ex. Computers	1991	52	670,272	204,218	26,712	7,645
	1992	54	647,356	192,593	28,272	6,812
	1993	56	723,918	205,979	29,599	6,959
	1994	56	949,430	213,415	30,080	7,095
	1995	51	991,868	225,491	30,385	7,421
Transportation Equipment	1991	144	1,329,385	416,698	30,333	13,737
	1992	144	1,462,103	413,763	29,902	13,837
	1993	137	1,513,952	404,059	33,407	12,095
	1994	147	1,499,854	408,240	33,789	12,082
	1995	149	1,469,400	392,040	35,405	11,073
Precision Instruments & Related Products	1991	29	50,528	15,499	19,769	784
	1992	26	49,269	14,949	21,084	709
	1993	23	58,892	18,392	20,996	876
	1994	22	61,793	19,440	22,817	852
	1995	21	72,556	23,119	22,936	1,008
NONDURABLE GOODS - TOTAL		870	6,958,426	1,285,586	25,134	51,149
	1992	865	7,019,143	1,328,082	26,494	50,125
	1993	903	7,273,223	1,351,486	27,301	49,504
	1994	896	7,560,249	1,376,655	27,887	49,365
	1995	880	8,422,344	1,387,653	28,846	48,105
Food & Kindred Products	1991	150	856,796	128,233	19,752	6,492
	1992	148	869,686	131,241	19,810	6,625
	1993	157	924,316	133,980	20,737	6,461
	1994	157	933,225	135,559	21,063	6,436
	1995	143	969,308	135,842	21,497	6,319
Textile Mill Products	1991	68	367,181	104,352	19,689	5,300
	1992	65	458,809	107,537	21,311	5,046
	1993	70	466,628	112,931	22,301	5,064
	1994	65	492,427	119,876	22,415	5,348
	1995	62	519,425	113,321	23,389	4,845
Apparel	1991	65	124,520	38,799	14,354	2,703
	1992	64	143,333	42,935	15,814	2,715
	1993	70	147,558	40,834	16,321	2,502
	1994	76	142,711	39,104	16,661	2,347
	1995	76	156,483	36,982	18,137	2,039
Paper & Allied Products	1991	44	3,755,673	610,146	36,824	16,569
	1992	42	3,546,652	622,975	39,939	15,598
	1993	42	3,514,170	630,058	40,667	15,493
	1994	42	3,706,150	628,158	42,337	14,837
	1995	41	4,584,045	627,224	44,516	14,090

Appendix D (Continued)

<u>Industry</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
NONDURABLE GOODS (con't.)						
Printing & Publishing	1991	310	352,441	114,108	21,644	5,272
	1992	311	358,462	118,402	22,115	5,354
	1993	308	387,821	118,967	22,191	5,361
	1994	304	416,910	126,264	22,849	5,526
	1995	297	467,914	136,142	23,656	5,755
Chemicals & Allied Products	1991	34	219,447	34,346	30,128	1,140
	1992	35	242,301	36,771	32,002	1,149
	1993	40	285,441	40,101	33,389	1,201
	1994	45	258,829	41,788	33,165	1,260
	1995	44	306,851	52,972	35,315	1,500
Petroleum & Coal Products	1991	8	43,479	6,300	27,631	228
	1992	8	47,216	7,430	30,324	245
	1993	8	54,581	9,158	32,134	285
	1994	8	39,533	7,804	29,900	261
	1995	8	46,828	9,630	32,979	292
Rubber & Plastics	1991	46	363,507	68,420	22,588	3,029
	1992	46	356,537	69,068	24,883	2,776
	1993	48	438,243	78,300	26,231	2,985
	1994	46	474,372	84,113	27,098	3,104
	1995	46	479,440	87,957	28,191	3,120
Leather & Leather Products	1991	65	835,570	168,942	17,364	9,729
	1992	59	946,271	178,214	18,201	9,791
	1993	63	1,004,629	172,855	18,557	9,315
	1994	57	1,049,304	179,888	19,040	9,448
	1995	57	842,476	170,617	18,507	9,219
Miscellaneous	1991	80	39,812	11,941	17,381	687
	1992	87	49,876	13,510	16,064	841
	1993	97	49,834	14,302	17,088	837
	1994	96	46,787	14,102	17,672	798
	1995	106	49,574	16,969	18,325	926

Appendix E

Census of Maine Manufactures by County, 1991-1995

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
I-95	1991	1,229	6,619,007	1,636,514	26,211	62,434
	1992	1,231	6,900,228	1,662,616	27,163	61,208
	1993	1,257	7,295,176	1,667,426	28,392	58,729
	1994	1,266	7,762,555	1,712,991	28,929	59,213
	1995	1,278	8,038,933	1,731,499	29,763	58,177
Androscoggin	1991	202	746,962	179,389	21,876	8,200
	1992	193	774,342	187,165	22,369	8,367
	1993	194	943,498	198,466	22,815	8,669
	1994	199	1,034,731	212,285	23,107	9,187
	1995	201	1,059,231	219,589	24,259	9,052
Cumberland	1991	394	1,446,294	384,819	26,801	14,358
	1992	402	1,616,853	413,851	28,216	14,667
	1993	403	1,629,808	418,236	28,936	14,454
	1994	405	1,743,815	434,662	30,341	14,326
	1995	416	1,814,398	451,906	31,317	14,430
Kennebec	1991	128	629,720	183,026	26,232	6,977
	1992	127	642,160	180,931	28,520	6,344
	1993	123	704,190	171,920	28,244	6,087
	1994	128	793,827	180,258	29,083	6,198
	1995	122	843,960	157,620	29,308	5,378
Penobscot	1991	237	1,479,368	269,870	25,797	10,461
	1992	231	1,392,015	265,941	27,101	9,813
	1993	240	1,410,843	266,953	27,869	9,579
	1994	233	1,497,765	261,794	28,724	9,114
	1995	230	1,593,085	261,386	28,604	9,138
Sagadahoc	1991	29	815,031	305,981	30,229	10,122
	1992	32	782,391	284,524	28,347	10,037
	1993	32	--	--	--	--
	1994	33	--	--	--	--
	1995	32	--	--	--	--
York	1991	239	1,501,631	313,429	25,448	12,316
	1992	246	1,692,469	330,204	27,562	11,980
	1993	265	1,720,345	325,133	28,319	11,481
	1994	268	1,784,748	337,619	28,929	11,698
	1995	277	1,822,287	345,307	28,838	11,974
EASTERN	1991	217	770,275	133,023	26,884	4,948
	1992	197	838,712	130,959	27,345	4,789
	1993	200	812,675	139,630	28,885	4,834
	1994	215	856,093	147,346	28,988	5,083
	1995	211	1,134,277	153,009	30,008	5,099
Hancock	1991	134	464,951	82,578	29,035	2,844
	1992	119	470,387	83,914	31,311	2,680
	1993	117	435,252	85,854	32,459	2,645
	1994	126	487,679	90,731	32,083	2,828
	1995	121	629,380	94,386	34,447	2,840

Appendix E (Continued)

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
EASTERN (con't.)						
Washington	1991	83	305,324	50,445	23,975	2,104
	1992	78	368,325	47,046	22,307	2,109
	1993	83	377,424	53,776	24,567	2,189
	1994	89	368,414	56,615	25,106	2,255
	1995	90	504,896	58,623	24,851	2,359
MIDCOAST	1991	277	341,679	80,769	19,646	4,111
	1992	277	370,991	82,628	19,566	4,223
	1993	287	392,236	91,074	20,970	4,343
	1994	281	468,587	97,680	21,079	4,634
	1995	272	474,648	107,037	22,047	4,855
Knox	1991	119	194,579	44,398	21,172	2,097
	1992	123	208,665	47,397	20,186	2,348
	1993	126	223,205	49,611	21,608	2,296
	1994	124	273,501	54,098	22,475	2,407
	1995	120	269,399	58,330	23,193	2,515
Lincoln	1991	85	65,967	17,193	20,038	858
	1992	82	71,311	15,086	21,489	702
	1993	87	73,328	18,932	22,221	852
	1994	83	73,769	18,407	22,124	832
	1995	81	81,041	20,127	23,734	848
Waldo	1991	73	81,133	19,178	16,589	1,156
	1992	72	91,016	20,146	17,174	1,173
	1993	74	95,703	22,531	18,854	1,195
	1994	74	121,317	25,175	18,047	1,395
	1995	71	124,208	28,580	19,155	1,492
NORTHERN	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,127
	1993	206	772,219	116,736	24,535	4,758
	1994	208	776,654	124,462	26,087	4,771
	1995	200	888,119	125,548	27,192	4,617
Aroostook	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,157
	1993	206	772,219	116,736	24,535	4,758
	1994	208	776,654	124,462	26,087	4,771
	1995	200	888,119	125,548	27,192	4,617
WESTERN	1991	476	2,293,343	390,137	24,347	16,024
	1992	454	2,292,951	406,393	26,079	15,583
	1993	464	2,373,632	427,814	26,964	15,866
	1994	447	2,506,690	431,668	27,723	15,571
	1995	425	2,740,228	440,477	28,880	15,252

Appendix E (Continued)

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
Western (Cont.)						
Franklin	1991	95	675,060	108,617	25,360	4,283
	1992	85	270,859	112,202	28,398	3,951
	1993	90	602,146	116,905	28,702	4,073
	1994	88	639,416	115,648	29,390	3,935
	1995	88	674,621	114,977	29,542	3,892
Oxford	1991	170	497,954	118,020	26,384	4,473
	1992	163	570,041	123,501	26,789	4,610
	1993	159	567,945	125,755	27,440	4,583
	1994	158	607,263	126,875	28,308	4,482
	1995	147	761,325	133,324	30,713	3,514
Piscataquis	1991	70	140,957	40,652	19,175	2,120
	1992	69	179,397	41,099	19,646	2,092
	1993	66	194,066	42,855	20,603	2,080
	1994	59	198,134	45,075	21,024	2,144
	1995	63	165,457	45,201	22,321	2,025
Somerset	1991	141	979,372	122,848	23,863	5,148
	1992	137	972,654	129,592	26,286	4,930
	1993	149	1,009,475	142,299	27,739	5,130
	1994	142	1,061,878	144,070	28,756	5,010
	1995	127	1,138,826	146,976	29,431	4,994

-- indicates nondisclosable counties

Appendix F

Actual and Adjusted Data Comparisons, 1995-1996

The data on the following table has been adjusted using two major price indexes published by the U.S. Department of Labor, Bureau of Labor Statistics. The Value of Product data is adjusted by the Producer Price Index, (formerly the Wholesale Price Index) using a base year of 1982 = 100 unless noted. Wage data is adjusted by the Consumer Price Index for Urban Wage Earners and Clerical Workers and the base year is 1982-84 = 100. The adjustments made are based on the annual average for the respective index.

The Consumer Price Index is a monthly statistical measure of the average change in prices in a fixed market basket of goods and services. The CPI is based on prices of food, clothing, shelter, fuel, drugs, transportation fares, doctors' and dentists' fees, and other goods and services that people buy for day-to-day living. The quantity and quality of these items is kept essentially unchanged between major revisions so that only price changes will be measured. Prices are collected from over 18,000 tenants, 24,000 retail establishments, and 18,000 housing units for property taxes in 85 urban areas across the country. All taxes directly associated with the purchase and use of items are included in the index.

Though the CPI is often called the "Cost-of-Living Index", it measures only price change, which is just one of several important factors affecting living costs.

CPI-W

1995 Annual Average = 149.8
1996 Annual Average = 154.1

Producer Price Indexes measure average changes in prices received in primary markets of the United States by producers of commodities in all stages of processing. The sample used for calculating these indexes contains about 2,800 commodities produced in the manufacturing, agriculture, forestry, fishing, mining, gas and electricity, and public utilities sectors. The universe includes all commodities produced for sale in commercial transactions in primary markets in the United States.

To the extent possible, prices used in calculating Producer Price Indexes apply to the first significant commercial transaction in the United States, from the production or central marketing point. Price data are generally collected monthly, primarily by mail questionnaire. Most prices are obtained directly from producing companies on a voluntary and confidential basis. Prices generally are reported for the Tuesday of the week containing the 13th of the month.

PPI

	Annual Average		Annual Average	
	1995	1996	1995	1996
Total Manufactures	128.9	130.5		
Durable Goods	133.2	133.3	Nondurable Goods	124.6
*Transportation Equipment	132.2	134.2	*Pulp, Paper & Allied Prod.	146.7
*Lumber & Wood Products	154.1	153.5	*Leather	134.1
*Electric & Electronic Equipment	113.3	113.2	*Food & Kindred Products	121.7

*Adjusted by Producer Price Index based on December, 1984 = 100.

Maine Manufacturing With Selected Major Industries, Actual & Adjusted Data, 1995-1996

	Value of Product		Gross Wages		Average Gross Wages	
	Actual	PPI Adjusted	Actual	CPI Adjusted	Actual	CPI
	(Millions)	(Millions)	(Millions)	(Millions)	Adjusted	
Total Manufacturing	1996	13,048.5	9,998.9	2,617.0	1,698.2	30,278
	1995	13,290.6	10,310.8	2,559.2	1,708.4	29,056
	Percent Change	-1.8%	-3.0%	2.3%	-0.6%	1.3%
Durable Goods	1996	5,036.2	3,778.1	1,207.5	783.6	30,149
	1995	4,868.3	3,654.9	1,171.6	782.1	29,309
	Percent Change	3.4%	3.4%	3.1%	0.2%	0
Transportation Equipment	1996	1,520.8	1,133.2	405.1	262.9	36,121
	1995	1,469.4	1,111.5	392.0	261.7	35,405
	Percent Change	3.5%	2.0%	3.3%	0.5%	-0.8%
Lumber & Wood Products	1996	1,230.5	801.6	233.1	151.3	23,165
	1995	1,195.8	776.0	233.7	156.0	22,487
	Percent Change	2.9%	3.3%	-0.3%	-3.0%	0.1%
Electric & Electronic Equipment	1996	1,009.7	892.0	238.2	154.6	31,976
	1995	991.9	875.5	225.5	150.5	30,385
	Percent Change	1.8%	1.9%	5.6%	2.7%	2.3%
Nondurable Goods	1996	8,012.3	6,289.1	1,409.5	914.7	30,389
	1995	8,422.3	6,759.5	1,387.7	926.4	28,846
	Percent Change	-4.9%	-7.0%	1.6%	-1.3%	2.4%
Paper	1996	4,113.6	2,968.0	649.8	421.7	46,107
	1995	4,584.0	3,124.7	627.2	418.7	44,516
	Percent Change	-10.3%	-5.0%	3.6%	0.7%	0.7%
Food	1996	1,064.8	837.8	142.4	92.4	22,241
	1995	969.3	796.5	135.8	90.7	21,497
	Percent Change	9.9%	8.9%	4.9%	1.9%	0.6%
Leather	1996	772.9	573.8	152.0	98.6	19,651
	1995	842.5	628.3	170.6	113.9	18,507
	Percent Change	-8.3%	-8.7%	-10.9%	-13.4%	3.2%

Appendix G

Census of Maine Manufactures - 1996

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